

# Beyond PCI – A Cost Effective Approach to Data Protection

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Session 7192



# Ulf Mattsson



- 20 years with IBM Software Development
  - Received US Green Card 'EB 11 – Individual of Extraordinary Ability' endorsed by IBM Research
- Inventor of 21 Patents
  - Encryption Key Management, Policy Driven Data Encryption, Distributed Tokenization and Intrusion Prevention
- Research member of the International Federation for Information Processing (IFIP) WG 11.3 Data and Application Security
- Created the Architecture of the Protegrity Database Security Technology
- Received Industry's 2008 Most Valuable Performers (MVP) award together with technology leaders from IBM, Google, Cisco, Ingres and other leading companies

[Administrator](#) > [Security](#)

[e-Newsletter Exclusive](#)

## Demystifying Data Security

Common-sense policies and proper tools negate security concerns

March 2010 | by Ulf Mattsson

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**MAINFRAME**

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### Dealing With Data on the Mainframe

by Ulf T. Mattsson

[> email article](#)

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Data wasn't always sexy, dangerous, and madly desired by millions. Not too long ago, the only people who were regularly mucking around with databases

## Protecting DB2 Data

Your company's data is one of its most precious resources, and it's under attack from all sides. Do you know how to protect it?

By Ulf T. Mattsson

Qua

Quarter 1, 2007 Vol. 12, Issue 1

<http://www.dbmag.intelligententerprise.com/story/s>

## Data Security Beyond Regulatory Compliance

By Ulf Mattsson

Protecting sensitive data



In increasingly complex regulatory environments, a new approach can deal with all the new



## Demystifying Mainframe Data Security

September 23, 2009

Ulf Mattsson, CTO Protegrity

Gayathiri Chandran, DB2 z/OS Security, IBM Silicon Valley Lab



**San Francisco**  
 The next meeting of the San Francisco Area DB2 Users Group is on Wednesday

Register: [click here](#)  
 Topics: Wednesday September 16, 2009  
 "SOX, SOA, and SarbOx and IT Security"

A Practical Solution that Facilitates Compliance with SOX, SOA, and SarbOx Mandates and

Speaker: Ulf T. Mattsson - CTO Protegrity

## Risk Management: Understanding the New Options in Data Protection for DB2 and Files

Ulf Mattsson, CTO Protegrity

Ulf Mattsson, CTO, Protegrity Corporation

June 4, 2009



# How to Evaluate Encryption Technologies

## Achieving PCI Compliance & Protecting Cardholder Data

A screenshot of the PCI Knowledge Base website. The header features the PCI logo and the text "pci knowledge base" and "The Largest PCI Research Community". Below the header is a navigation menu with links: Home, Research DB, Panel of Experts, About Us, PCI Solutions, Forums, Education, Webinars, and Documents. The main content area is divided into two sections. On the left is a "Login" form with fields for "Username" and "Password", a "Remember me" checkbox, and buttons for "Login", "Forgot login?", and "Register". On the right is a "Panel of Experts" section featuring a profile for Ulf Mattsson. The profile includes his name, company name (Protegrity), expertise (Enterprise Key Management and Data Encryption), and a bio: "Job Title: CTO Expert Bio: Ulf T. Mattsson is the CTO at Protegrity. Ulf created the initial architecture of Protegrity's database security technology. His extensive IT and security industry experience includes 20 years with IBM as a manager of software development and a consulting resource to IBM's Research and Development organization, in the areas of IT Architecture and IT Security." A small portrait photo of Ulf Mattsson is shown to the right of the bio.

# Agenda



- Review trends in data security threats
- Present case studies - protecting PCI and PII data
- Position different data security options
- Discuss how to protect the entire data flow
- Present a risk adjusted approach to data security
- Discuss data security in cloud and test environments

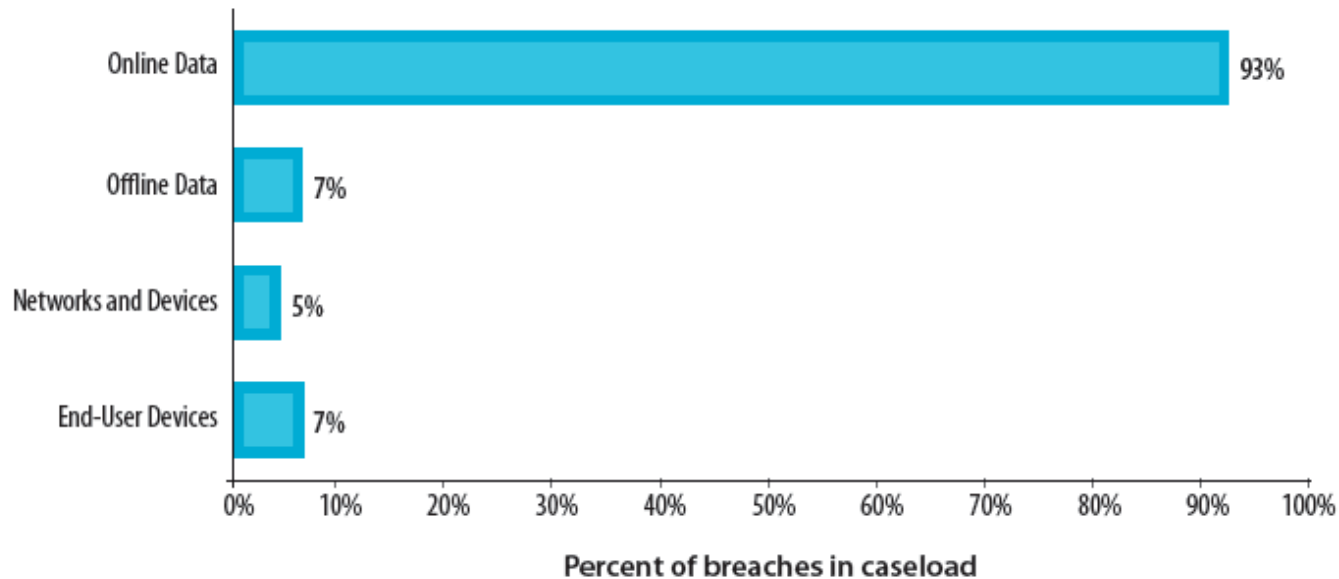


# Online Data Under Attack – Not Laptops or Backup



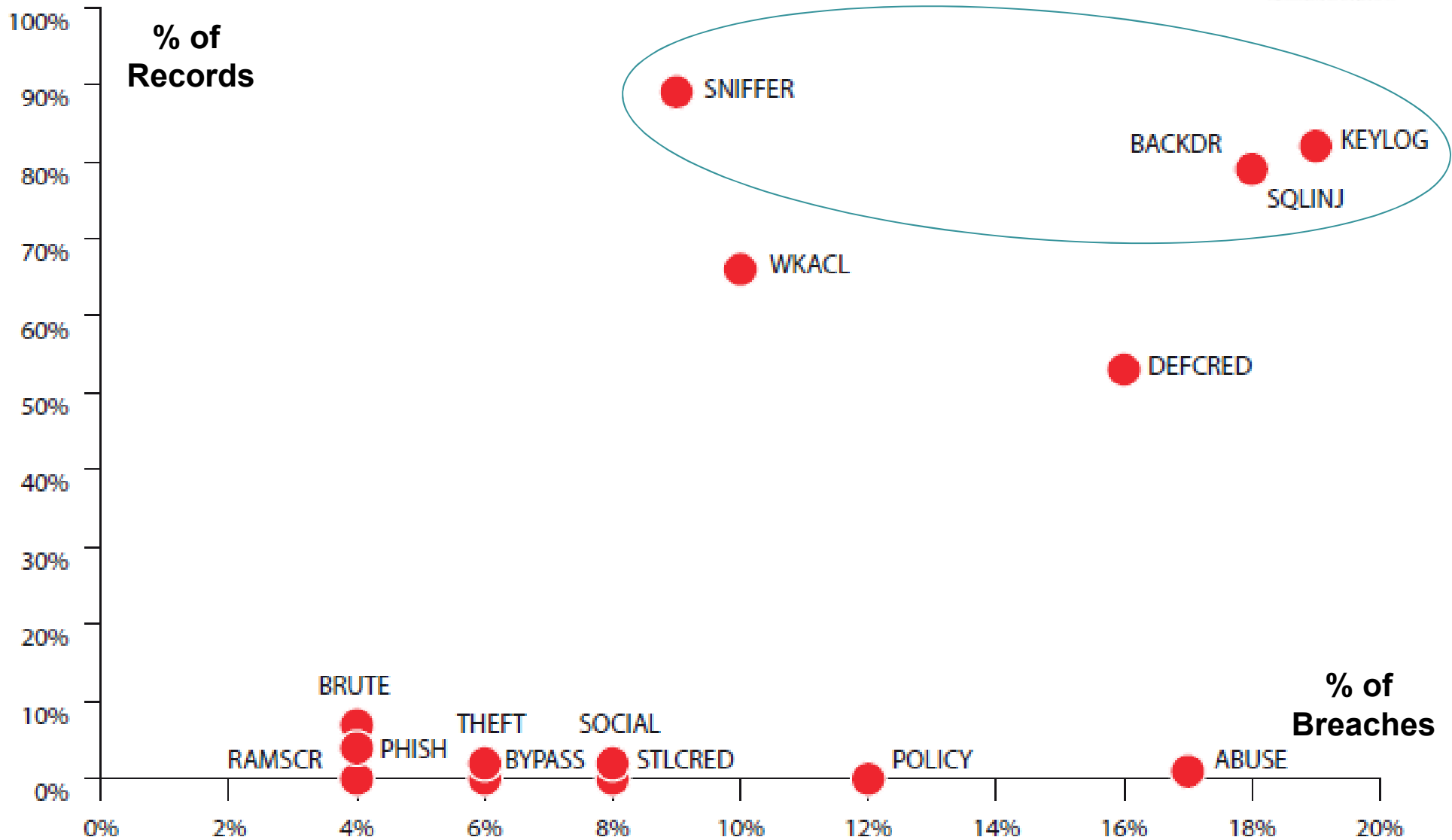
Breaches attributed to insiders are much larger than those caused by outsiders

The type of asset compromised most frequently is online data:



Slide source: Verizon Business 2008 Data Breach Investigations Report

# Top 15 Threat Action Types



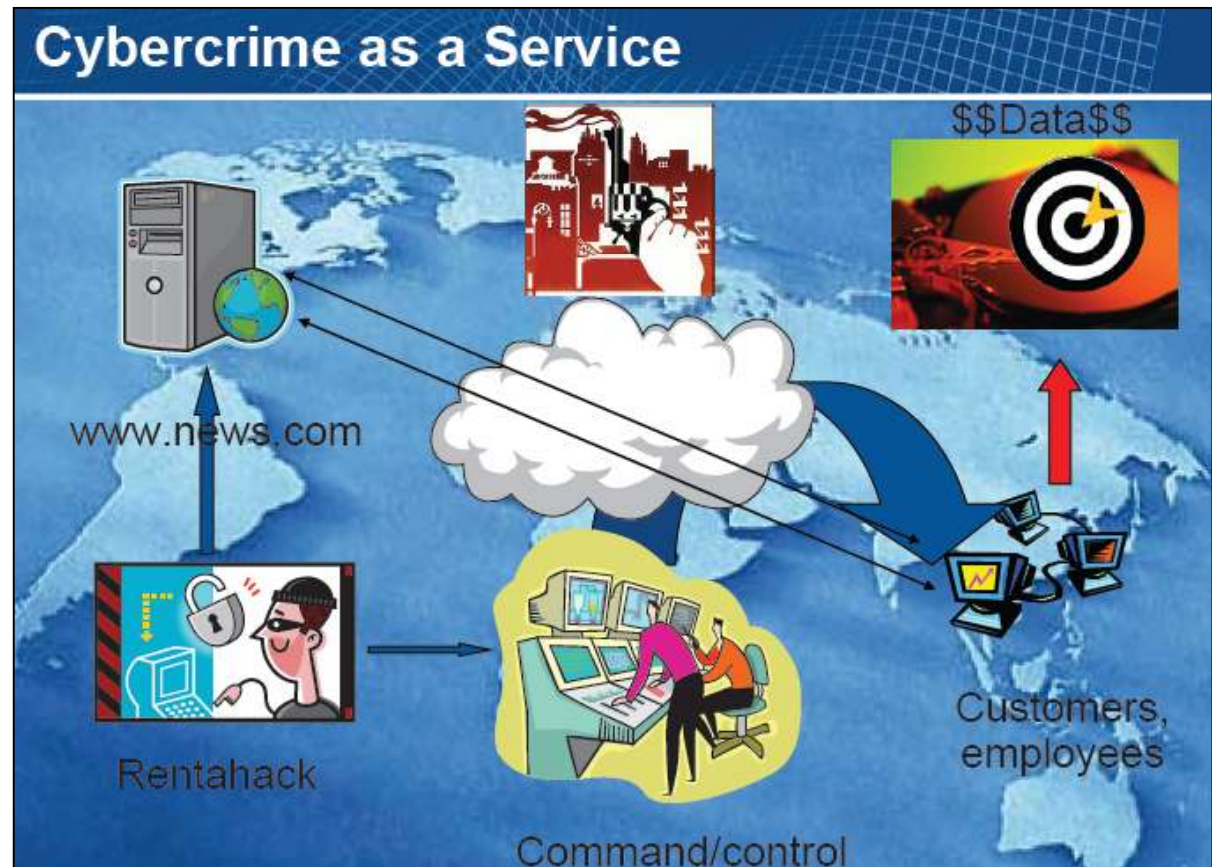


# The Gartner 2010 CyberThreat Landscape

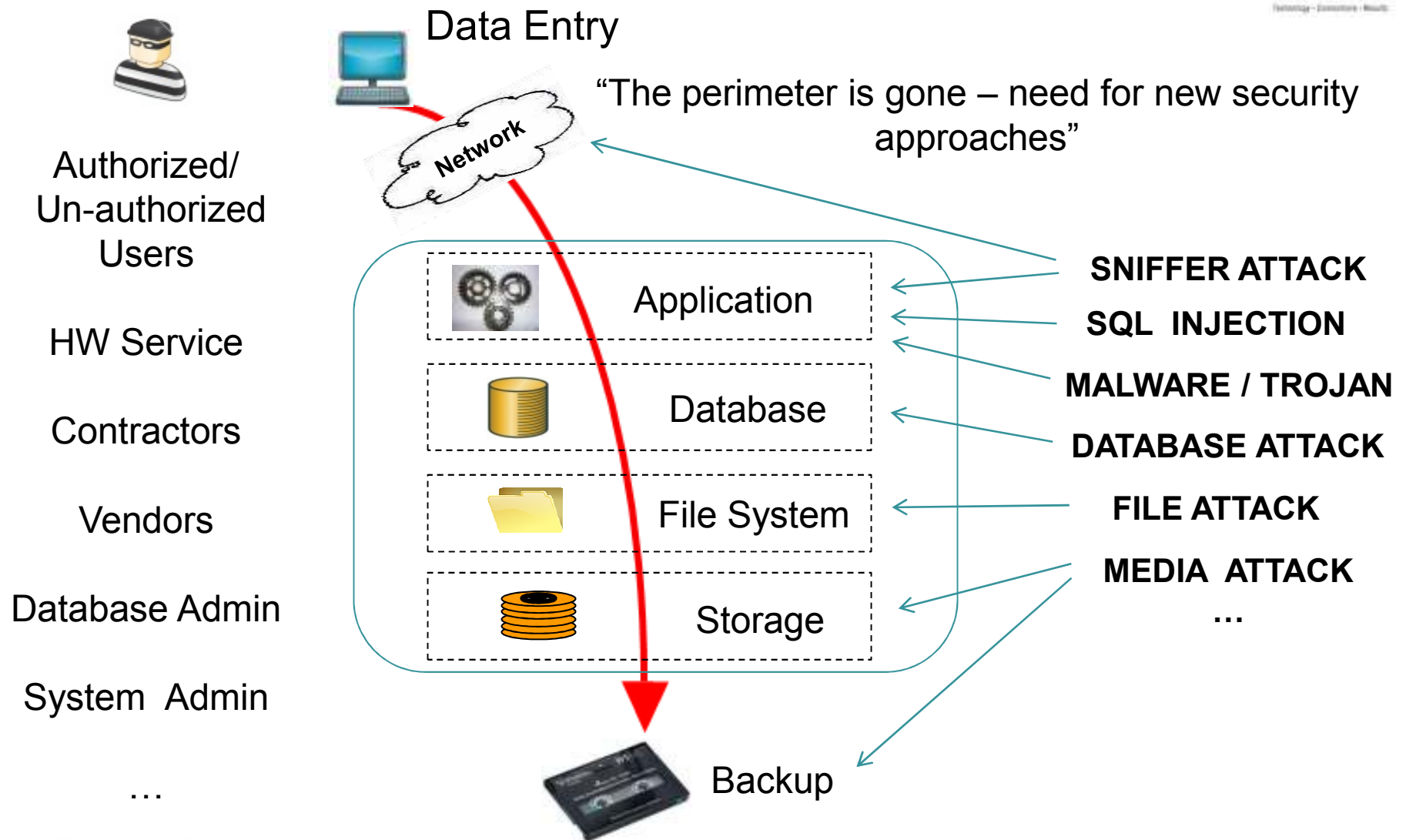


The danger of advanced persistent threats (APTs) to enterprises.

- We have met the threat and they are us.
  - New processes
  - New technologies
  - Complacency
- You need very different armor to survive a sniper's rifle shot than you do for a hailstorm.
- Threats will always change faster than user behavior



# Attacks at Different System Layers



# PCI DSS - Payment Card Industry Data Security Standard



- Applies to all organizations that hold, process, or exchange cardholder information
- A worldwide information security standard defined by the Payment Card Industry Security Standards Council (formed in 2004)
- Began as five different programs:
  - Visa Card Information Security Program, MasterCard Site Data Protection, American Express Data Security Operating Policy, Discover Information and Compliance, and the JCB Data Security Program.
- 12 requirements for compliance, organized into six logically related groups, which are called "control objectives."

# PCI DSS # 3, 6, 7, 10 & 12



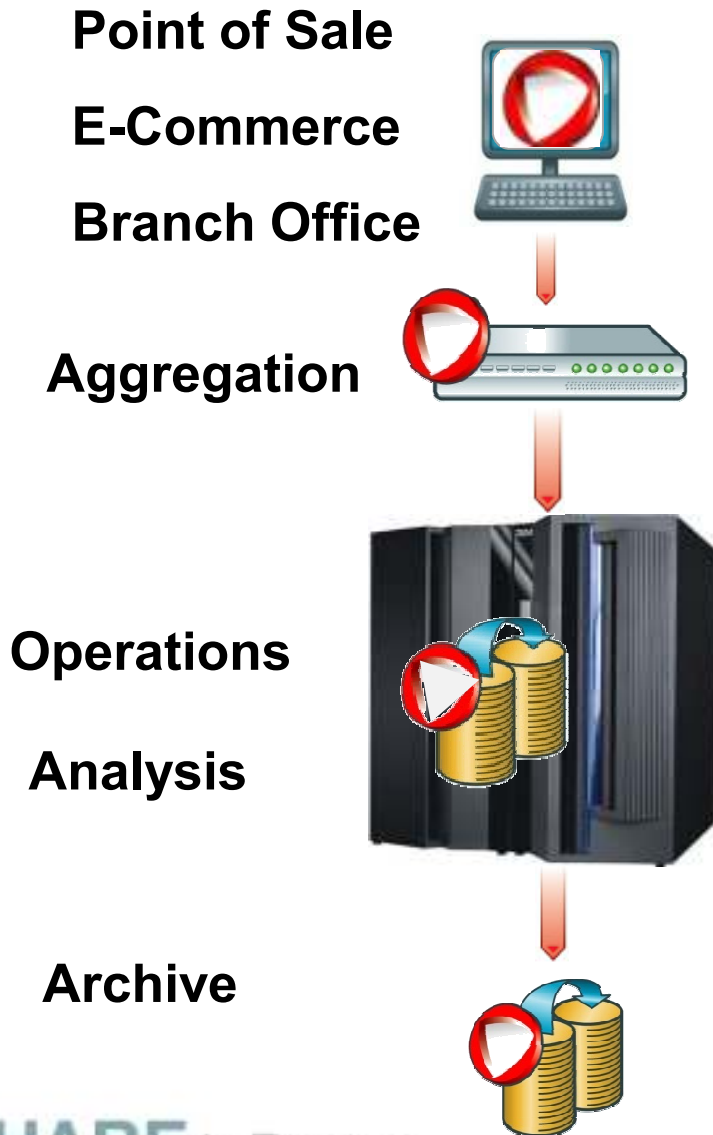
Build and maintain a secure network.	<ol style="list-style-type: none"> <li>1. Install and maintain a firewall configuration to protect data</li> <li>2. Do not use vendor-supplied defaults for system passwords and other security parameters</li> </ol>
Protect cardholder data.	<ol style="list-style-type: none"> <li>3. <b>Protect stored data</b></li> <li>4. Encrypt transmission of cardholder data and sensitive information across public networks</li> </ol>
Maintain a vulnerability management program.	<ol style="list-style-type: none"> <li>5. Use and regularly update anti-virus software</li> <li>6. <b>Develop and maintain secure systems and applications</b></li> </ol>
Implement strong access control measures.	<ol style="list-style-type: none"> <li>7. <b>Restrict access to data by business need-to-know</b></li> <li>8. Assign a unique ID to each person with computer access</li> <li>9. Restrict physical access to cardholder data</li> </ol>
Regularly monitor and test networks.	<ol style="list-style-type: none"> <li>10. <b>Track and monitor all access to network resources and cardholder data</b></li> <li>11. Regularly test security systems and processes</li> </ol>
Maintain an information security policy.	<ol style="list-style-type: none"> <li>12. <b>Maintain a policy that addresses information security</b></li> </ol>

# PCI DSS #3 & 4 – Protect Cardholder Data



- 3.4 Render PAN, at minimum, unreadable anywhere it is stored by using any of the following approaches:
  - One-way hashes based on strong cryptography
  - Truncation
  - Index tokens and pads (pads must be securely stored)
  - Strong cryptography with associated key-management processes and procedures
- 4.1 Use strong cryptography to safeguard sensitive cardholder data during transmission over open, public networks.
- Comments – Cost effective compliance
  - Encrypted PAN is always “in PCI scope”
  - Tokens can be “out of PCI scope”

# Case Studies – Retail Environments



## ‘Information in the wild’

- Short lifecycle / High risk
- Databases often found at collection points

## Temporary information

- Short lifecycle / High risk
- Use the transition to re-key the locks

## Operating information

- Typically 1 or more year lifecycle
- Broad and diverse computing and database environment

## Decision making information

- Typically multi-year lifecycle
- High volume database analysis
- Wide internal audience with privileges

## Archive

- Typically multi-year lifecycle
- Preserving the ability to retrieve the data in the future is important



# Case Studies – PCI DSS Compliance

## Case study #1: US Retailer

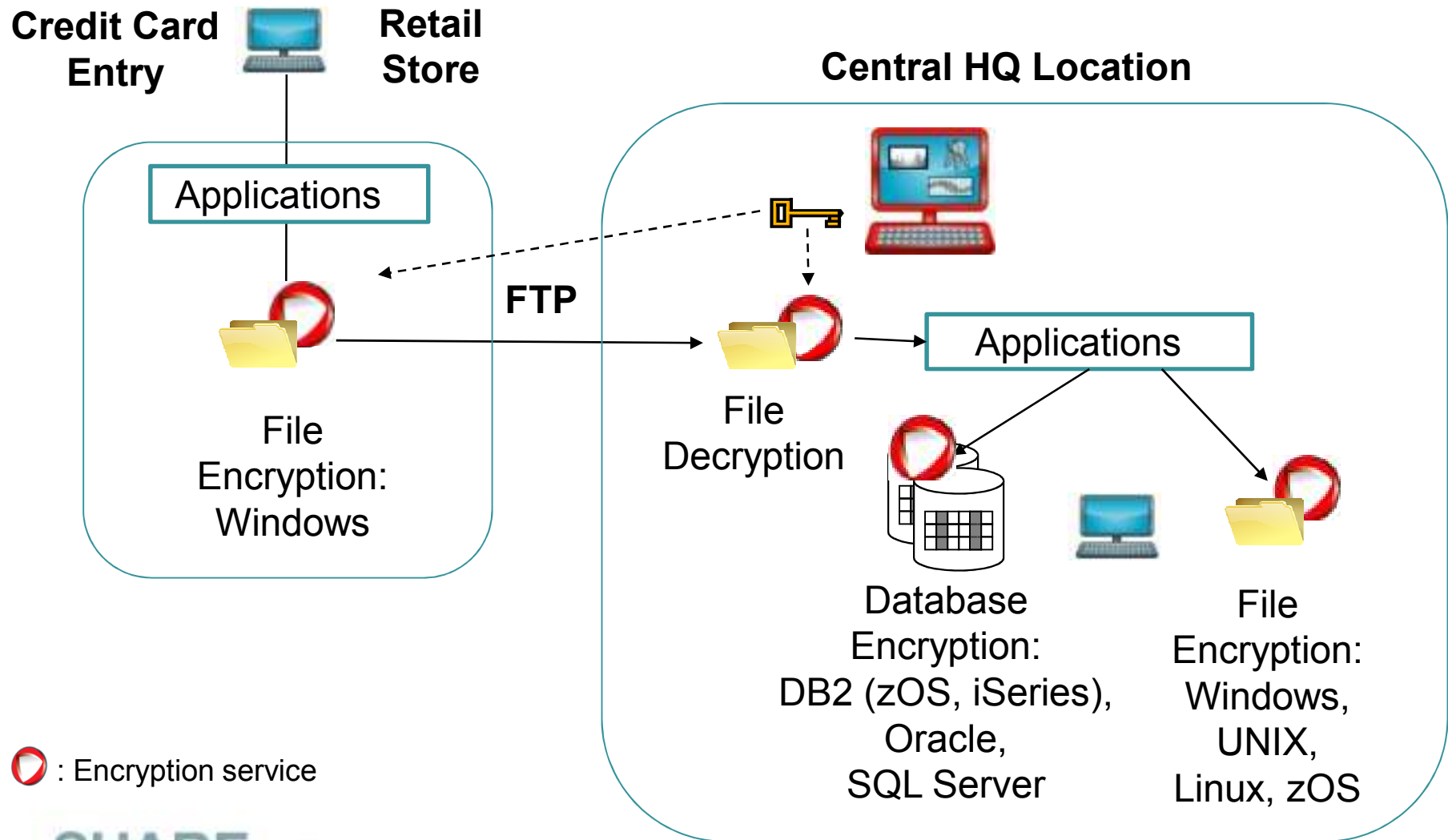
- Transparent to existing applications
- Protect the flow of sensitive credit card information
  - From thousands of stores, Back office systems and Data warehouse
- Central key management
- Ensuring performance on the mainframe

## Case study #2: US Retailer

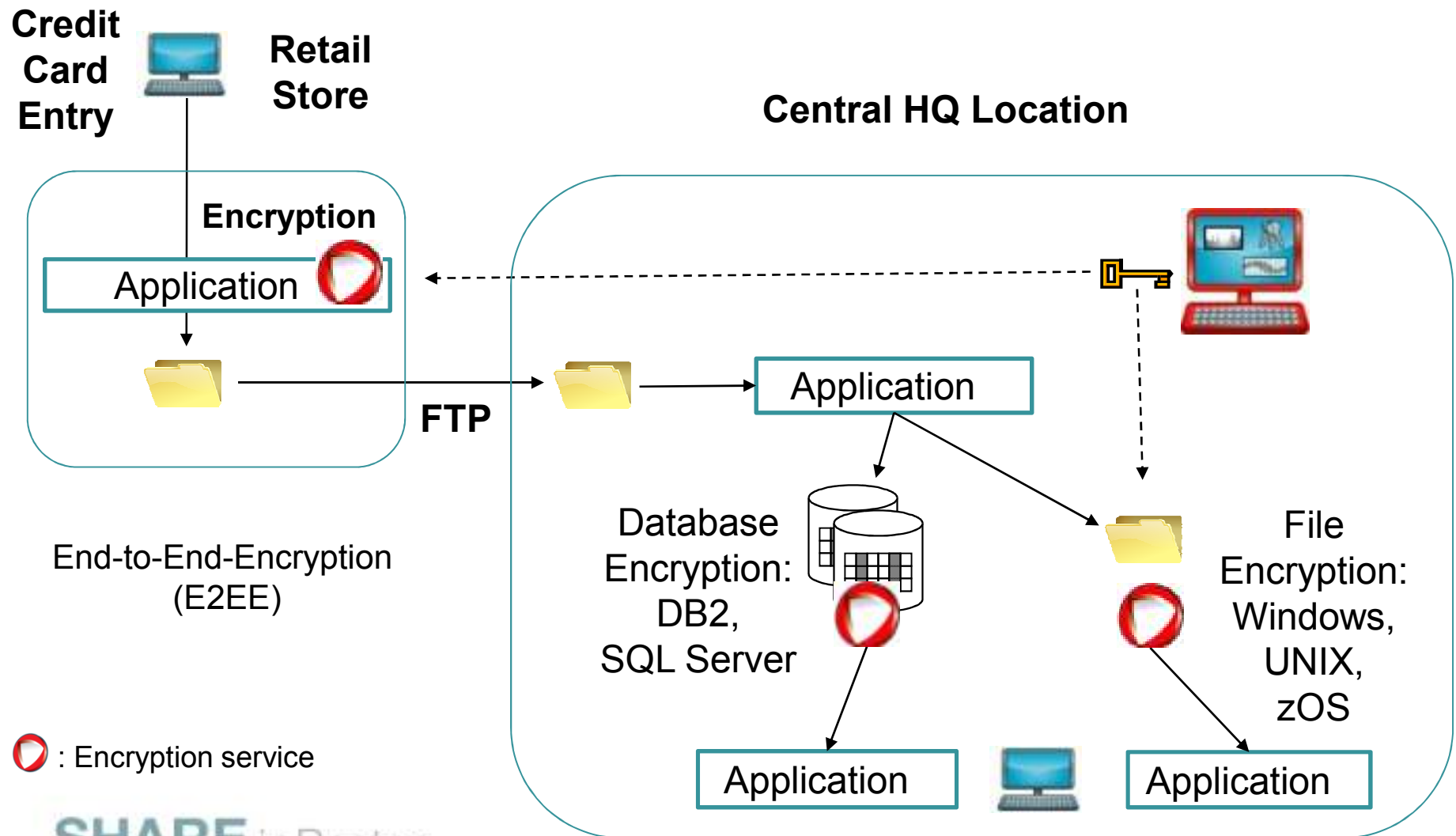
- Protection against advanced attacks
- Protect the flow of sensitive credit card information
  - From thousands of stores, Back office systems and Data warehouse
- Central key management



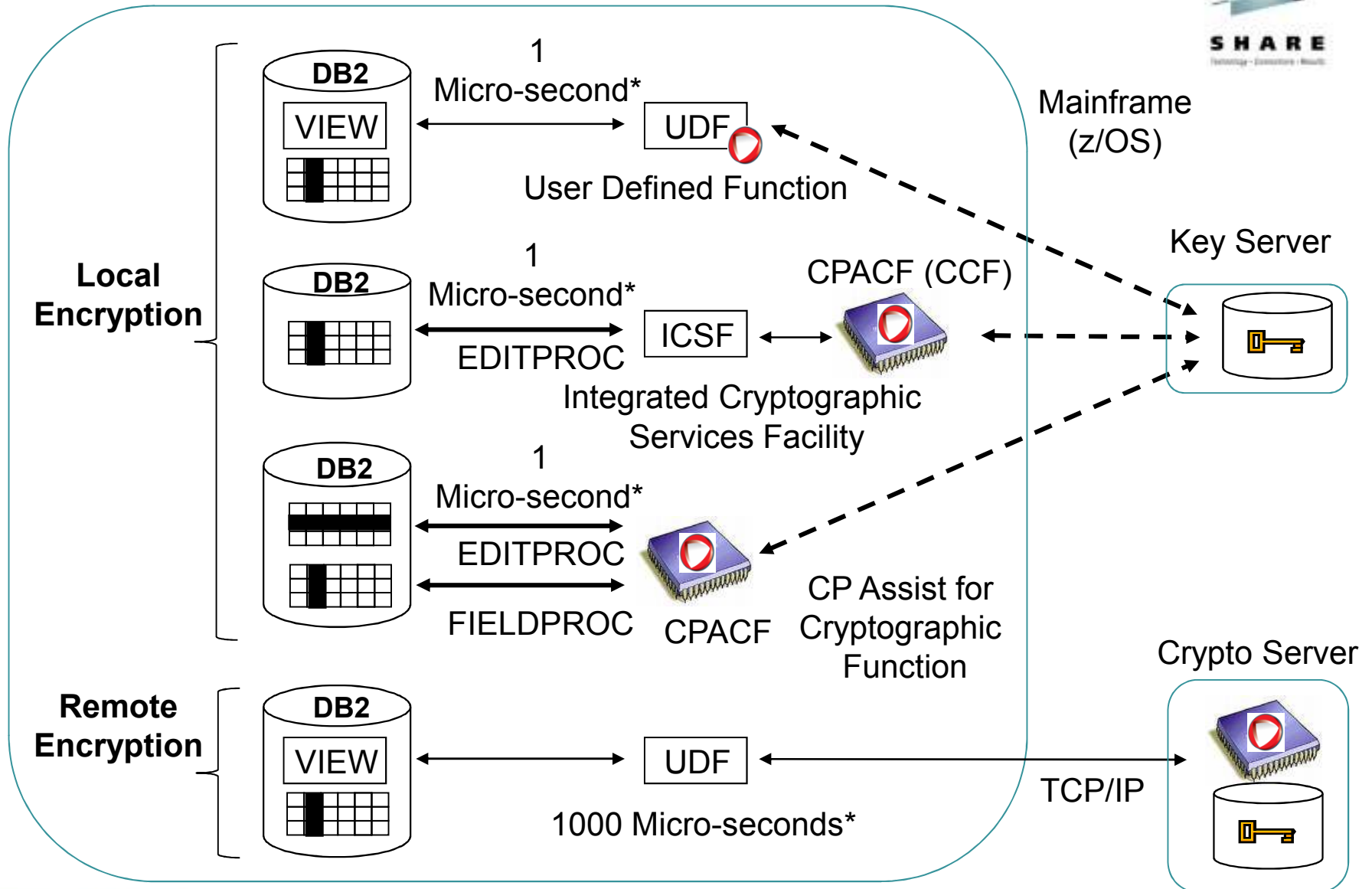
# Case Study 1: Goal – PCI Compliance & Application Transparency



# Case Study 2: Goal – Addressing Advanced Attacks & PCI DSS



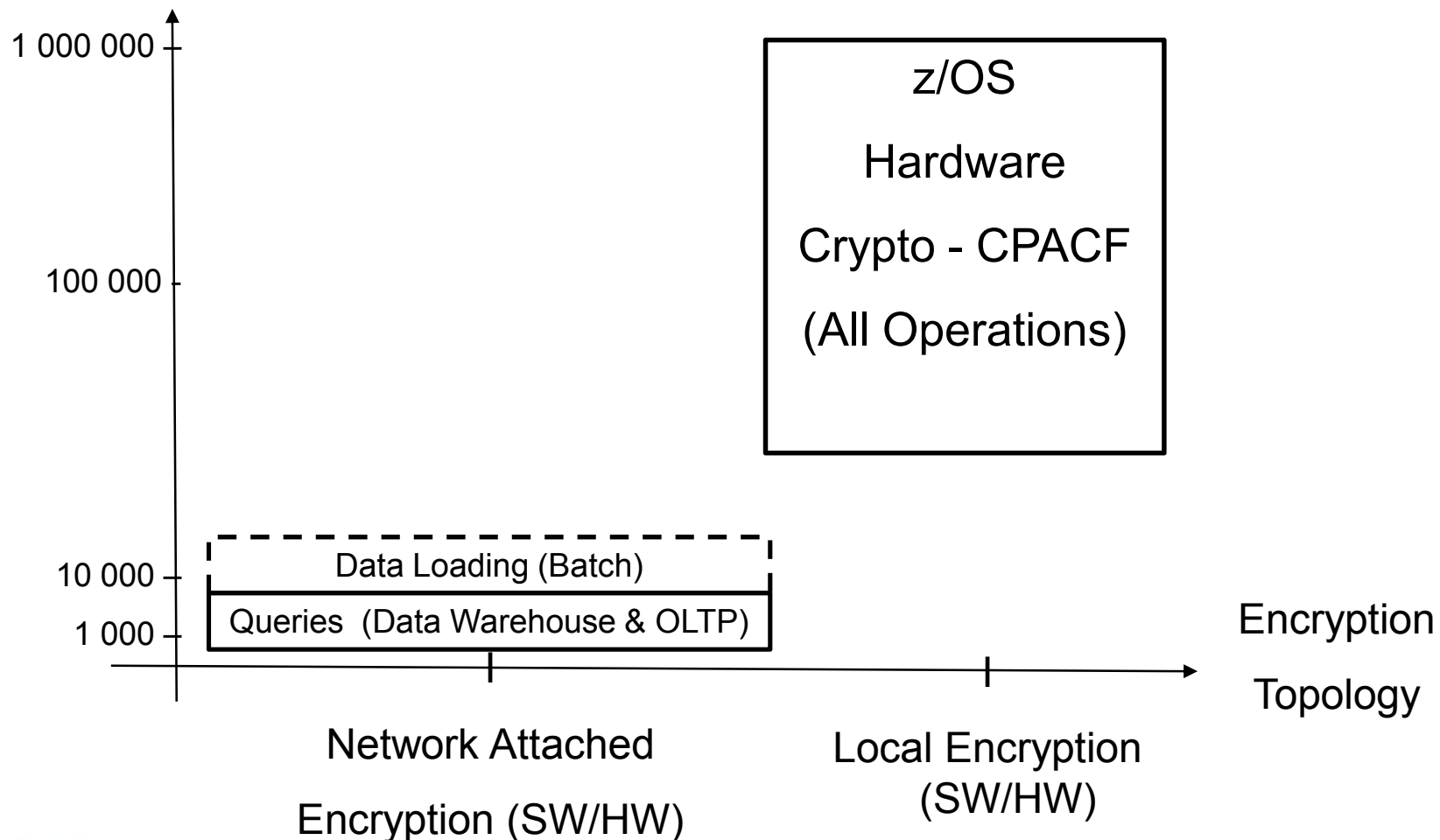
# Encryption Topologies – Mainframe Example





# Column Encryption Performance - Different Topologies

Rows Decrypted / s (100 bytes)



# Evaluation of Encryption Options for DB2 on z/OS



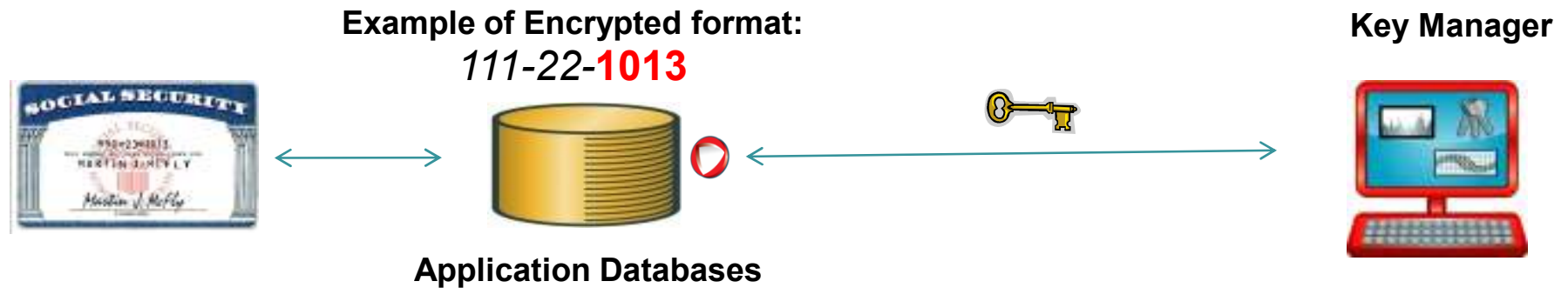
Encryption Interface	Performance	PCI DSS	Security	Transparency
API				
UDF DB2 V8				
UDF DB2 V9 -				
Fieldproc				
Editproc				

Best Worst

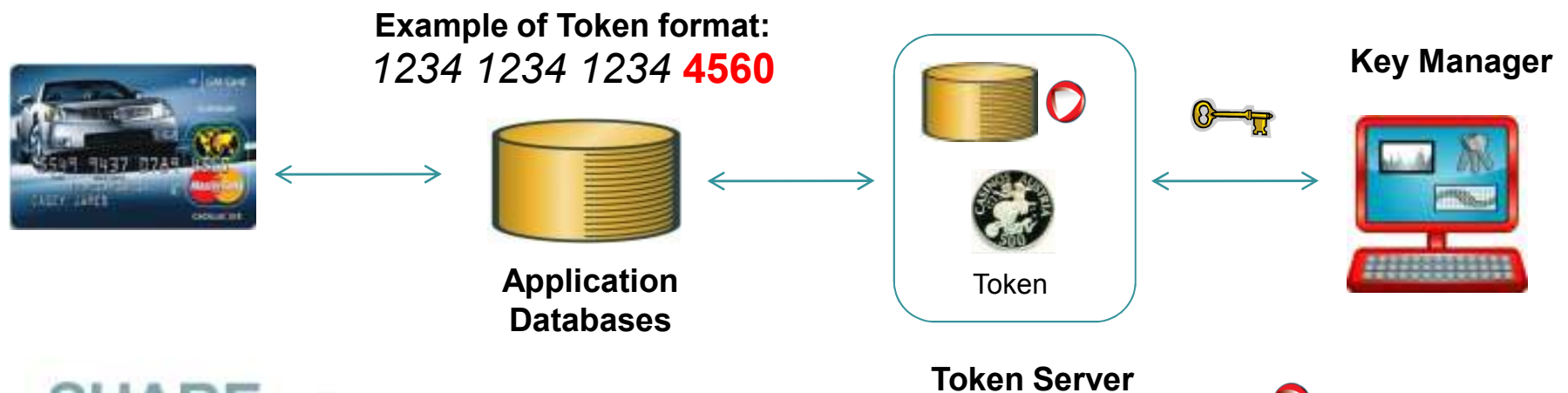
# Choose Your Defenses – Newer Data Security Approaches



## Format Controlling Encryption



## Data Tokenization



# What Is Formatted Encryption?



- Where did it come from?
  - Before 2000 – Different approaches, some are based on block ciphers (AES, 3DES ...)
  - Before 2005 – Used to protect data in transit within enterprises
- What exactly is it?
  - Secret key encryption algorithm operating in a new mode
  - Cipher text output can be restricted to same as input code page – some only supports numeric data
  - The new modes are not approved by NIST



# Formatted Encryption - Considerations



- Unproven level of security – makes significant alterations to the standard AES algorithm
- Encryption overhead – significant CPU consumption is required to execute the cipher
- Key management – is not able to attach a key ID, making key rotation more complex - SSN
- Some implementations only support certain data (based on data size, type, etc.)
- Support for “big iron” systems – is not portable across encodings (ASCII, EBCDIC)
- Transparency – some applications need full clear text

# What Is Data Tokenization?



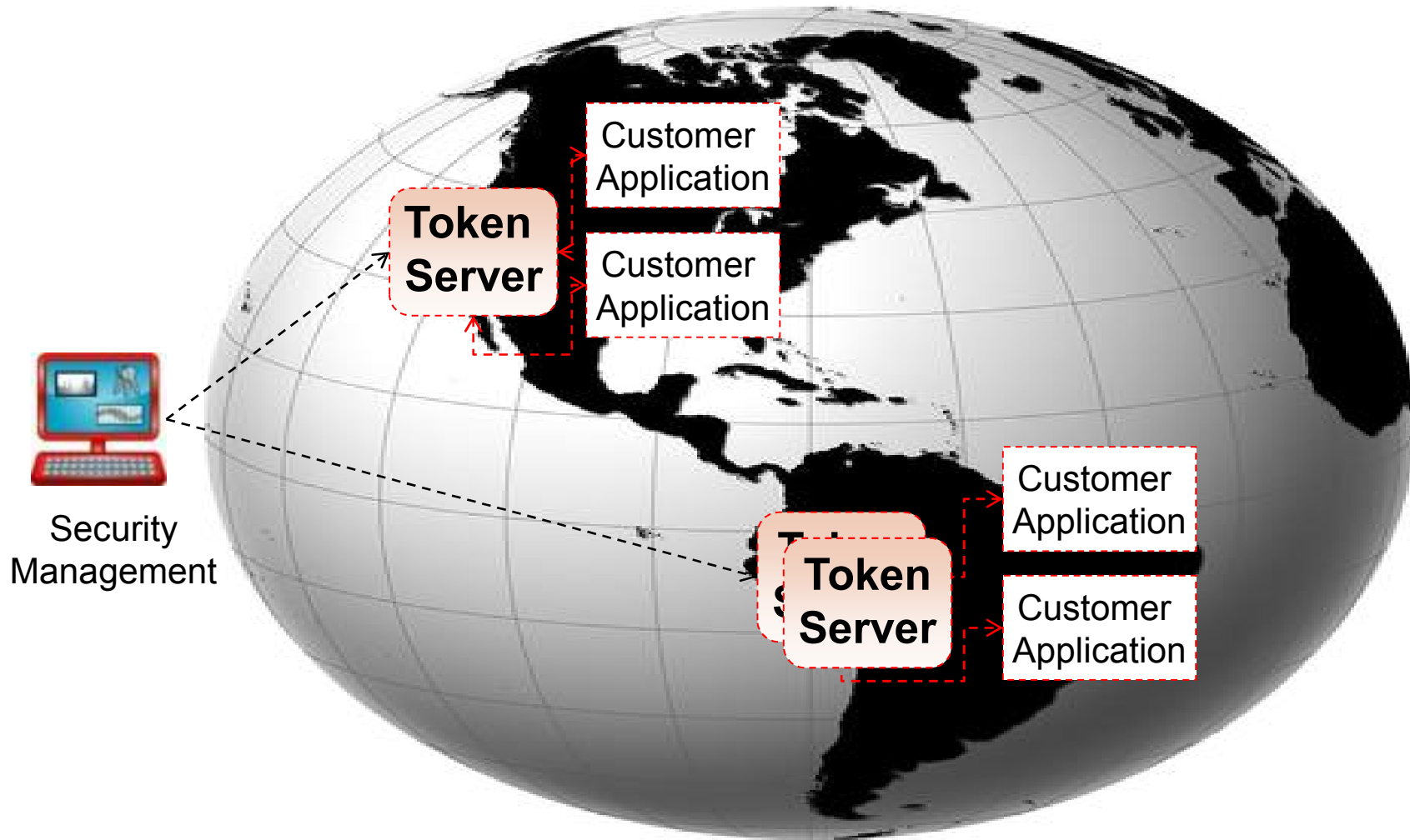
- Where did it come from?
  - Found in Vatican archives dating from the 1300s
  - In 1988 IBM introduced the Application System/400 with shadow files to preserve data length
  - In 2005 vendors introduced tokenization of account numbers
- What exactly is it?
  - It IS NOT an encryption algorithm or logarithm.
  - It generates a random replacement value which can be used to retrieve the actual data later (via a lookup)
  - Still requires strong encryption to protect the lookup table(s)

# Central Tokenization - Considerations

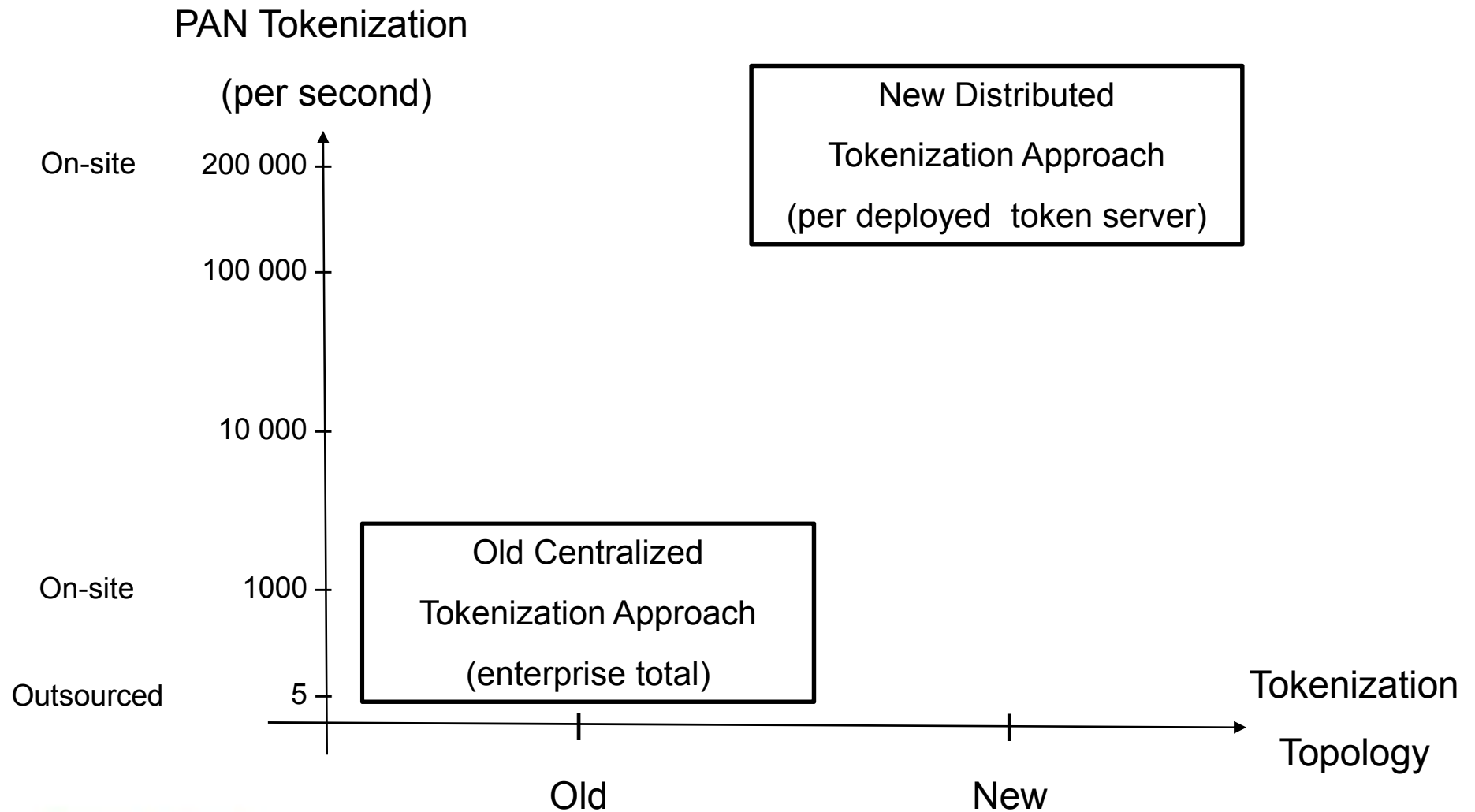


- Transparency – not transparent to downstream systems that require the original data
- Performance & availability
  - Imposes significant overhead from the initial tokenization operation and from subsequent lookups
  - Imposes significant overhead if token server is remote or outsourced
- Security
  - Vulnerabilities of the tokens themselves – randomness and possibility of collisions
  - Vulnerabilities typical in in-house developed systems – exposing patterns and attack surfaces

# New Tokenization Approach - Distributed Servers



# Different Tokenization Approaches - Performance



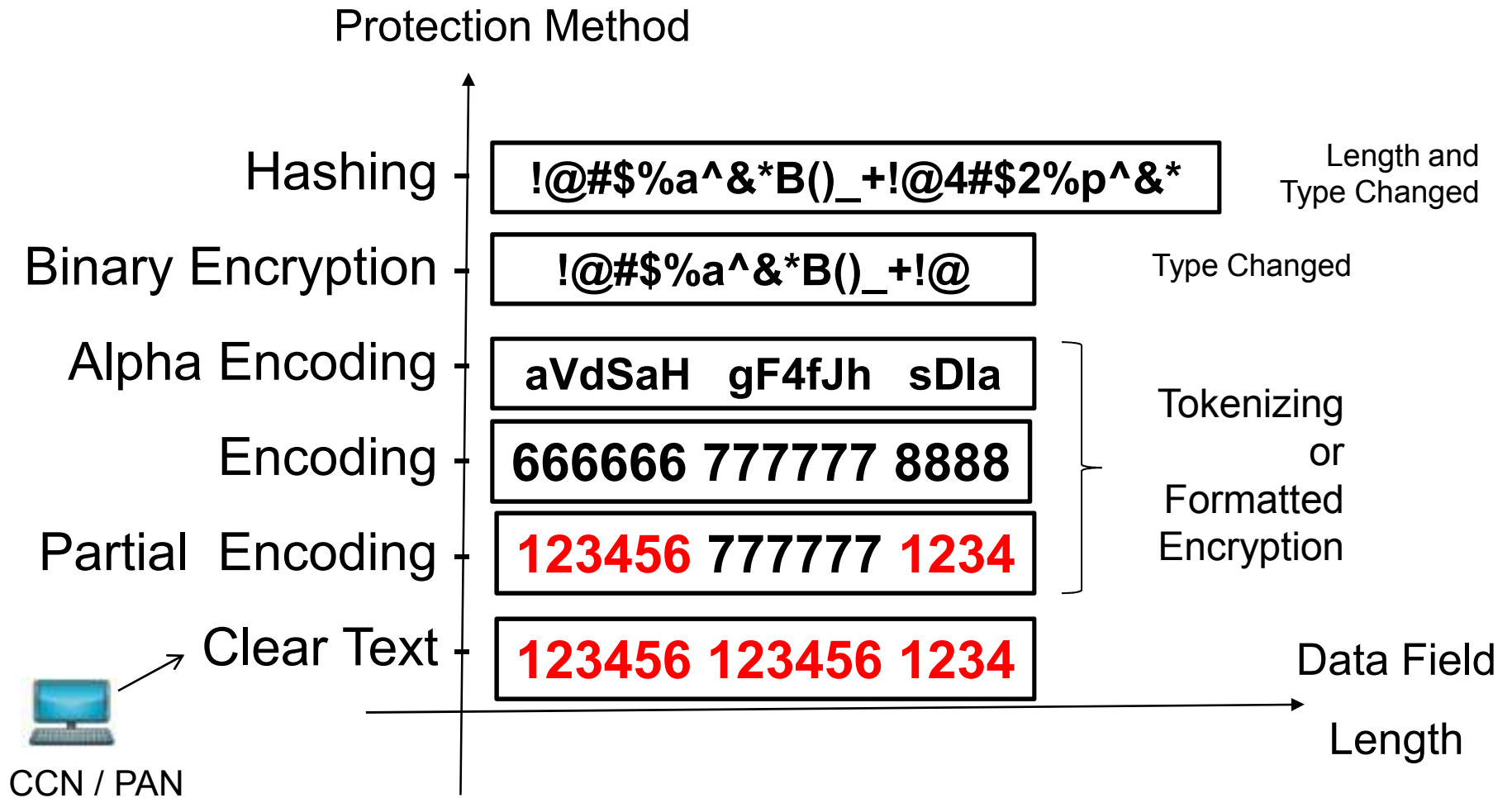
# Evaluating Different Tokenization Solutions



Evaluation Area		Hosted/Outsourced		On-site/On-premises		
Area	Criteria	Central (old)	Distributed	Central (old)	Distributed	Integrated
Operational Needs	Availability					
	Scalability					
	Performance					
Pricing Model	Per Server					
	Per Transaction					
Data Types	Identifiable - PII					
	Cardholder - PCI					
Security	Separation					
	Compliance Scope					

Best Worst

# How to not Break the Data Format





# Different Security Options for Data Fields



Evaluation Criteria	Strong Encryption	Formatted Encryption	New Distributed Tokenization	Old Central Tokenization
Disconnected environments	●	●	●	○
Distributed environments	●	●	●	◑
Performance impact – data loading	●	◑	●	◑
Transparent to applications	●	◐	◐	◐
Expanded storage size	◐	●	◑	◑
Transparent to database schema	◐	●	●	●
Long life-cycle data	◑	◑	●	●
Unix or Windows & “big iron”	●	◑	●	●
Re-keying of data in a data flow	◐	◑	●	●
High risk data	●	○	●	●
Compliance to PCI, NIST	●	○	●	●

Best ● ◑ ◐ ◒ ○ Worst

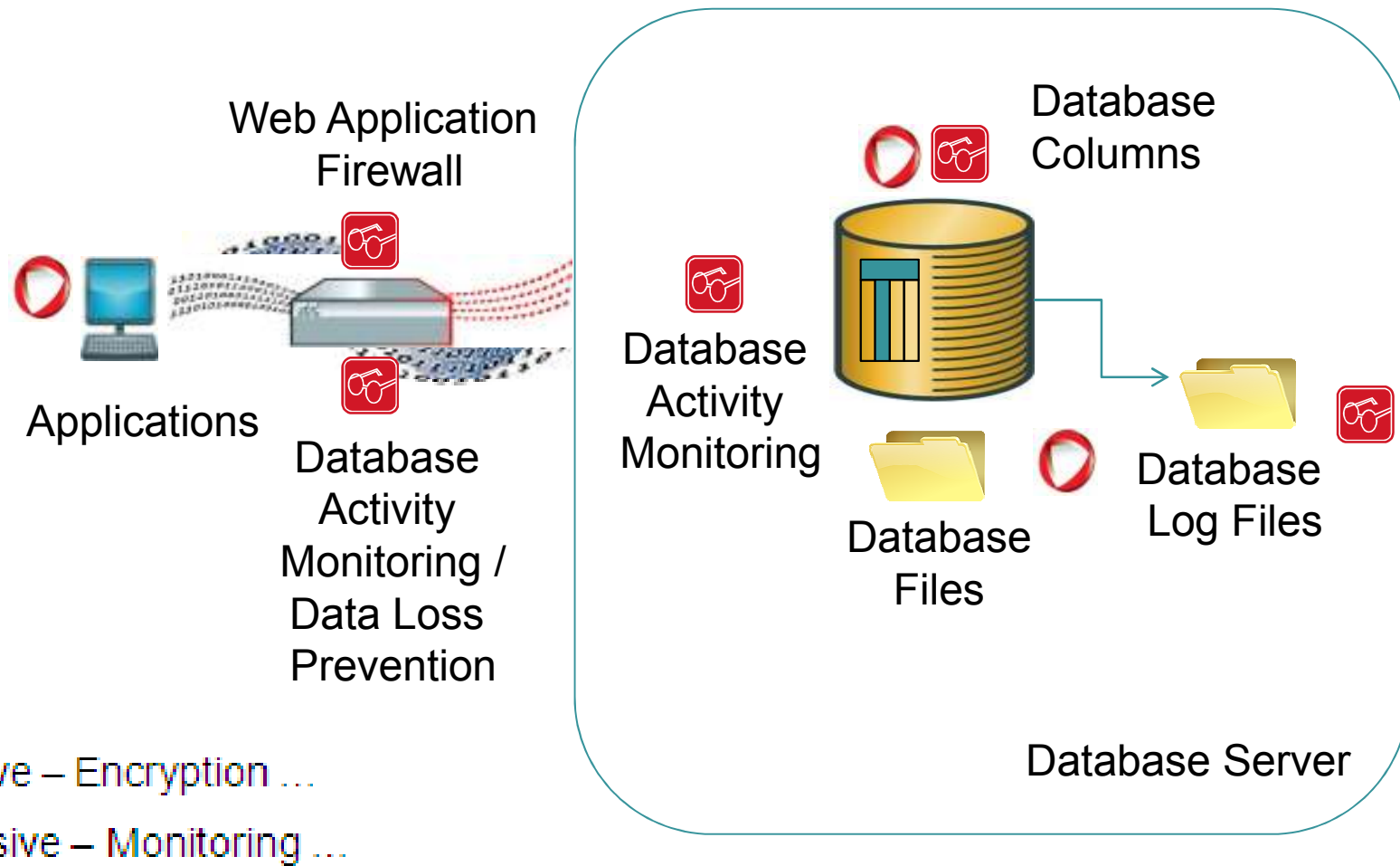
# Matching Data Protection Solutions with Risk Level



Data Field	Risk Level
Credit Card Number	25
Social Security Number	20
CVV	20
Customer Name	12
Secret Formula	10
Employee Name	9
Employee Health Record	6
Zip Code	3

Risk Level		Solution
Low Risk (1-5)		Monitor
At Risk (6-15)		Monitor, mask, access control limits, format control encryption
High Risk (16-25)		Tokenization, strong encryption

# Choose Your Defenses – A Balanced Approach



# Cost Effective Technology for PCI DSS



Technologies in ascending order by average cost effectiveness rating	Pct%*
Firewalls	82%
Anti-virus & anti-malware solutions	74%
➔ Encryption for data at rest	74%
➔ Encryption for data in motion	71%
Access governance systems	64%
Identity & access management systems	63%
➔ Web application firewalls (WAF)	55%
Correlation or event management systems	55%
➔ Endpoint encryption solution	46%
➔ Data loss prevention systems	43%
Code review	36%
Traffic intelligence systems	32%
Virtual privacy network (VPN)	26%
Intrusion detection or prevention systems	22%
➔ Database scanning and monitoring	18%
ID & credentialing system	11%
Website sniffer or crawlers	7%
Perimeter or location surveillance systems	3%
Average	43%

Pct% defines the average percentage of respondents rating the technology as highly cost effective.

**Encryption 74%**

**WAF 55%**

**DLP 43%**

**DAM 18%**

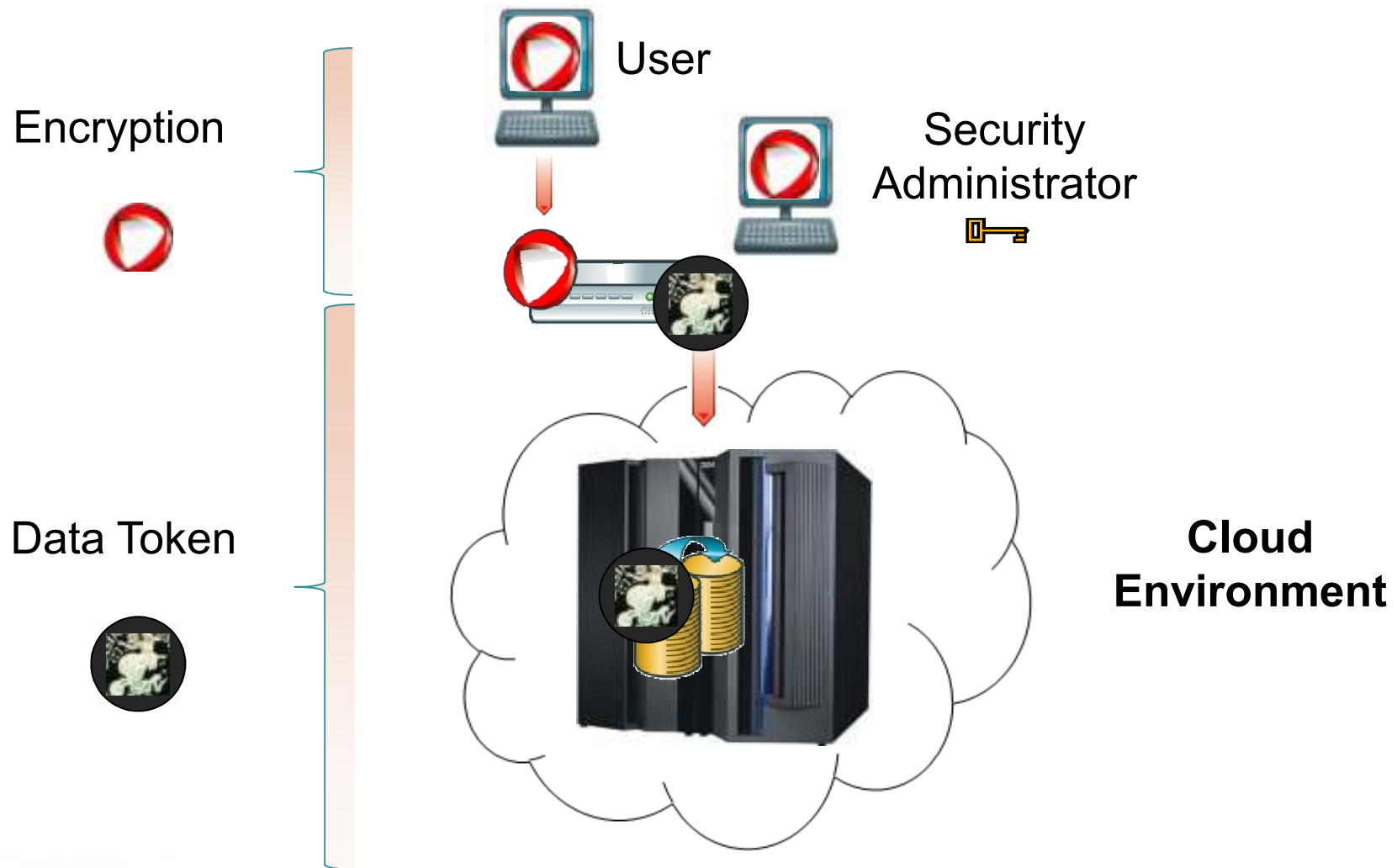
# Choose Your Defenses – Positioning of Alternatives



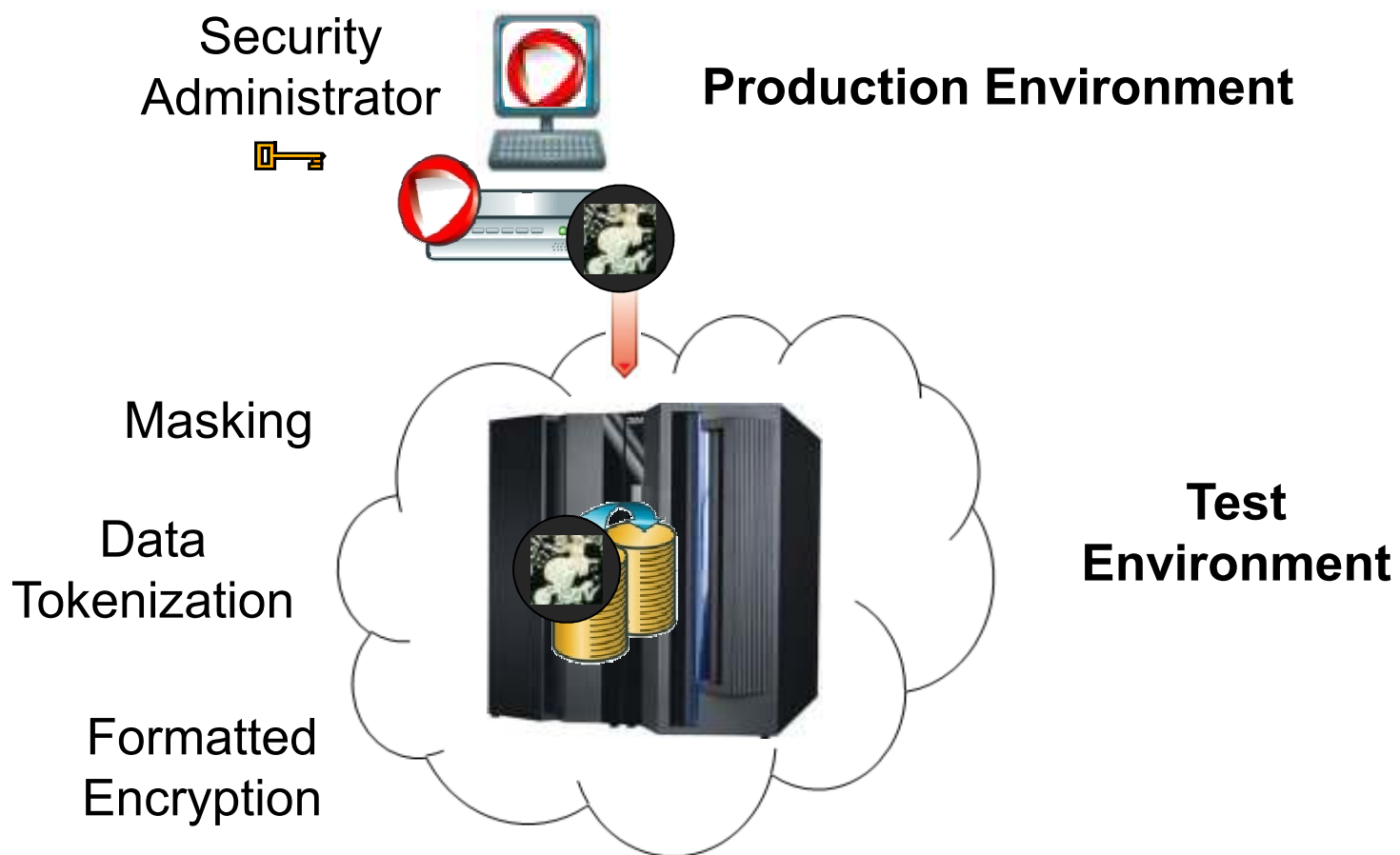
Database Protection Approach	Performance	Storage	Availability	Transparency	Security
Monitoring, Blocking, Masking	●	●	●	●	○
Column Level Formatted Encryption	◐	●	●	◐	◑
Column Level Strong Encryption	◑	◑	●	◑	◑
Distributed Tokenization	◑	◑	●	◐	●
Central Tokenization	○	◑	○	◐	◐
Database File Encryption	◑	●	●	●	◑

Best ● ◑ ◐ ◒ ○ Worst

# Use Case –Data Protection in Cloud Environments



# Use Case – Data Protection in Test/Dev Environments

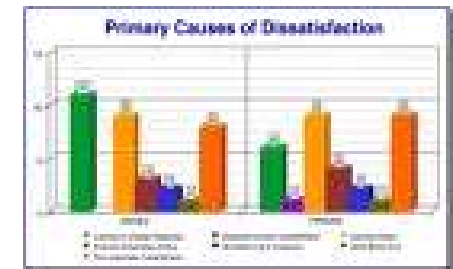




# Data Protection Challenges

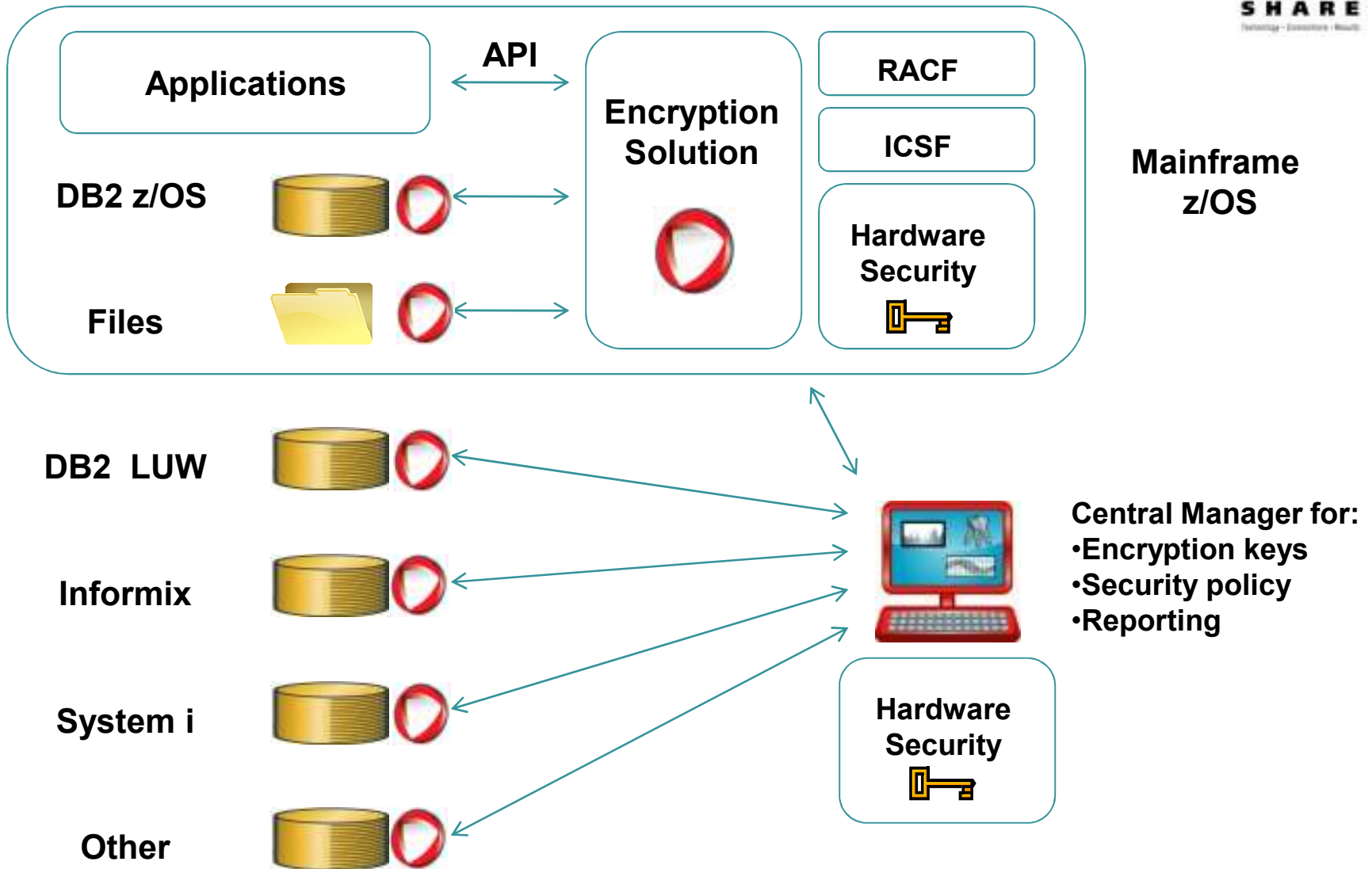


- Actual protection is not the challenge
- Management of solutions
  - Key management
  - Security policy
  - Auditing and reporting
- Minimizing impact on business operations
  - Transparency
  - Performance vs. security
- Minimizing the cost implications
- Maintaining compliance
- Implementation Time





# Single Point of Control for Data Encryption

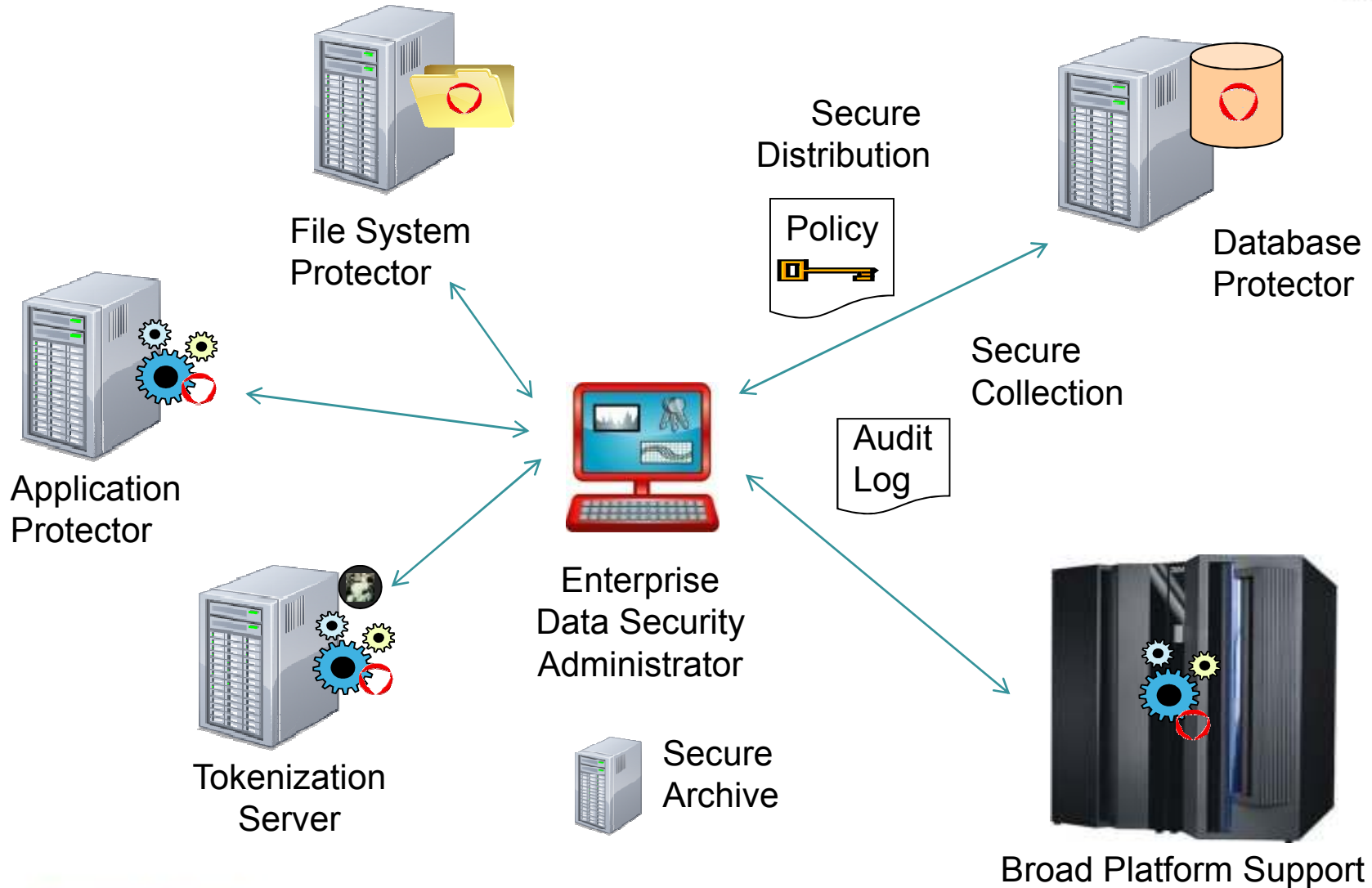


# Summary



- New threats to data & new regulations
- New “best practices” for data protection
- New approaches for data protection
- Protect the data flow
- Risk-adjusted approach to data security
- Centralized key management, policy and reporting

# Protegrity Data Security Management





# Protegrity Corporate Overview

- Enterprise Data Security Management
- Founded 1996
- 300+ customers
- Market leader in PCI DSS & PII data security
- 14 patents granted/issued
- Global reach - 60% NA, 30% EMEA, 10% Asia

# Beyond PCI – A Cost Effective Approach to Data Protection

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# Appendix



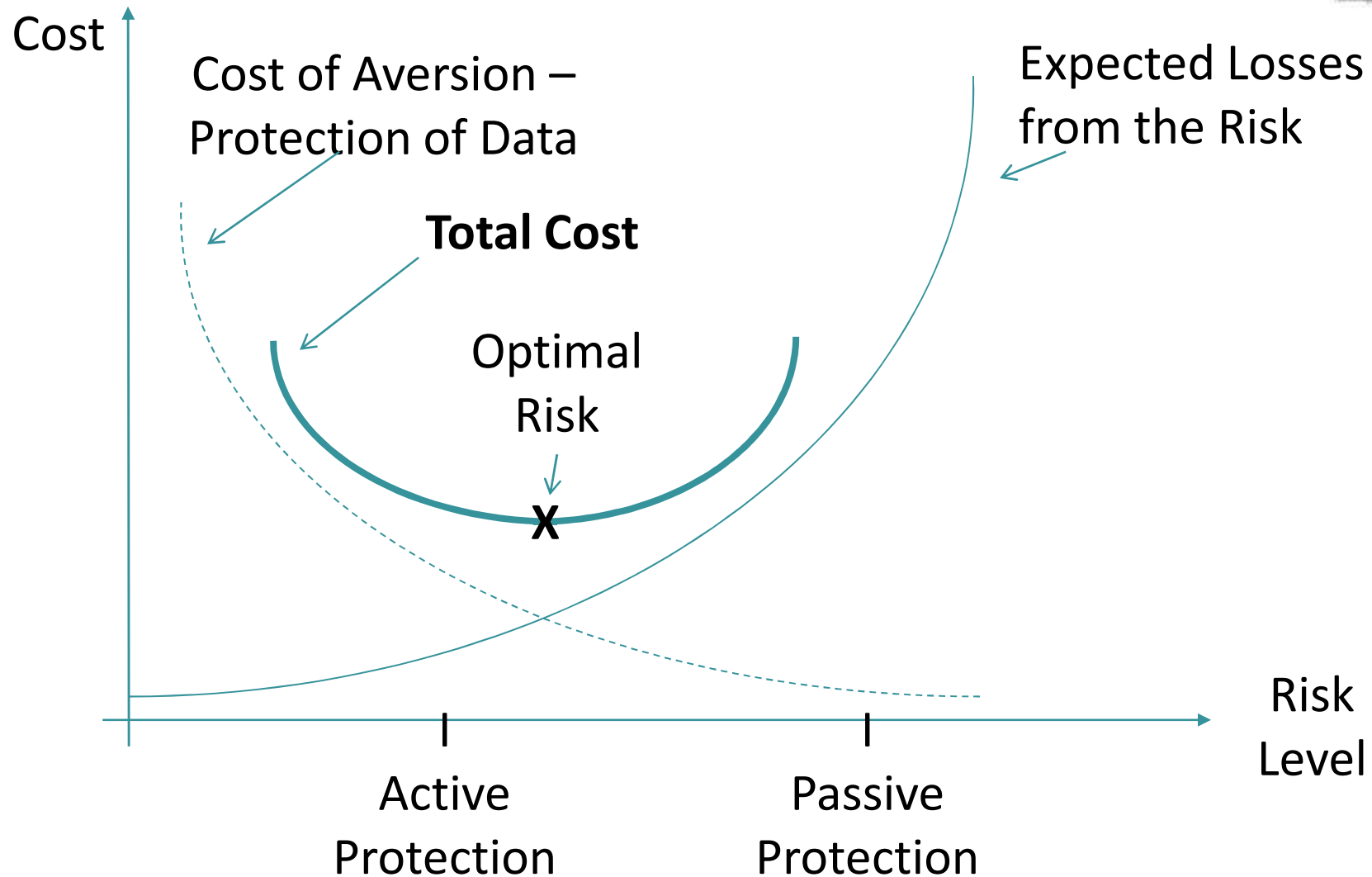
SHARE in Boston



# A Risk-adjusted Data Security Plan

1. Know Your Data
2. Find Your Data
3. Understand Your Enemy
4. Choose Your Defenses
5. Deploy Defenses
6. Crunch the Numbers

# Choose Your Defenses – Find the Balance



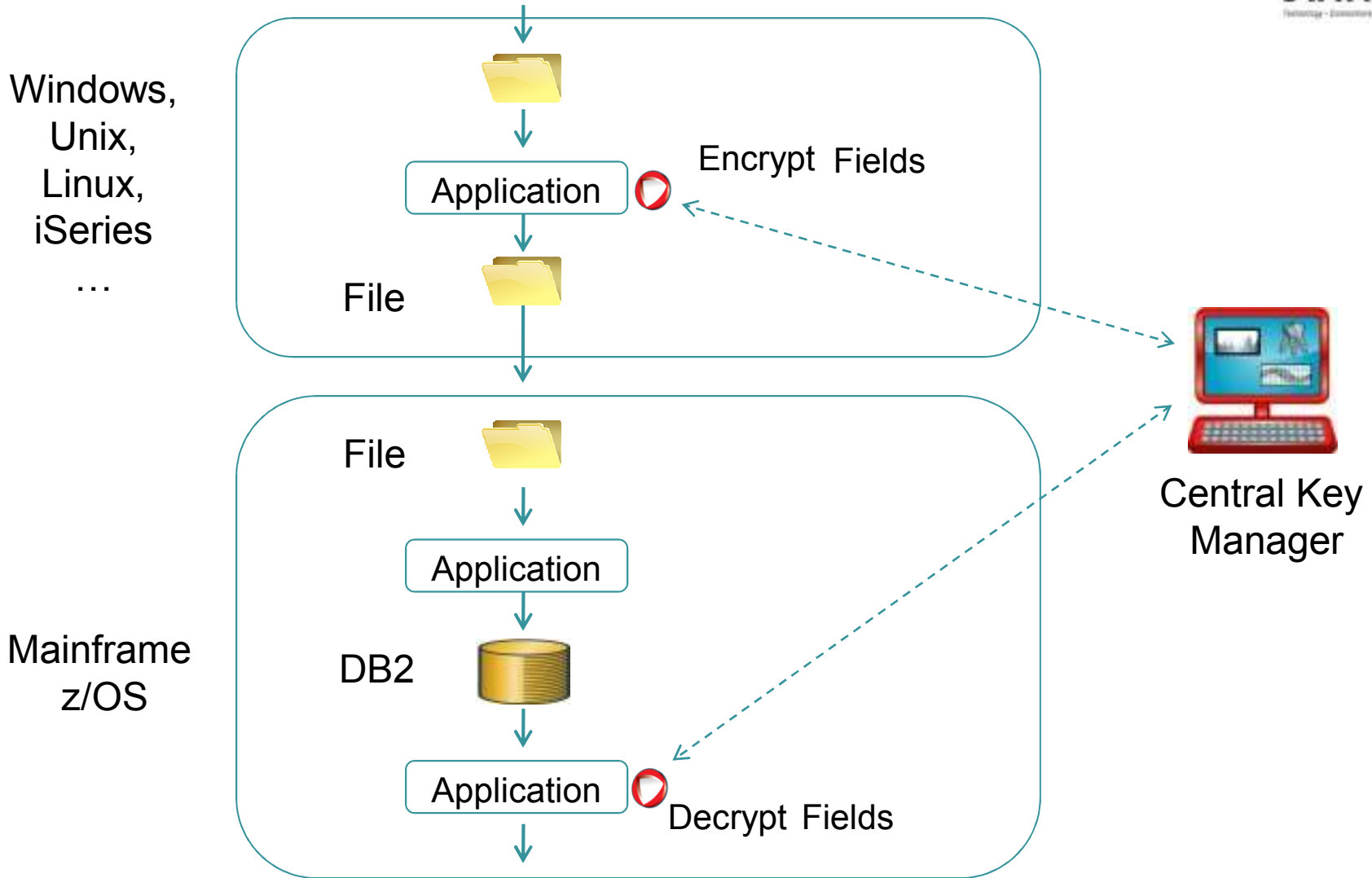


# Know Your Data – Identify High Risk Data

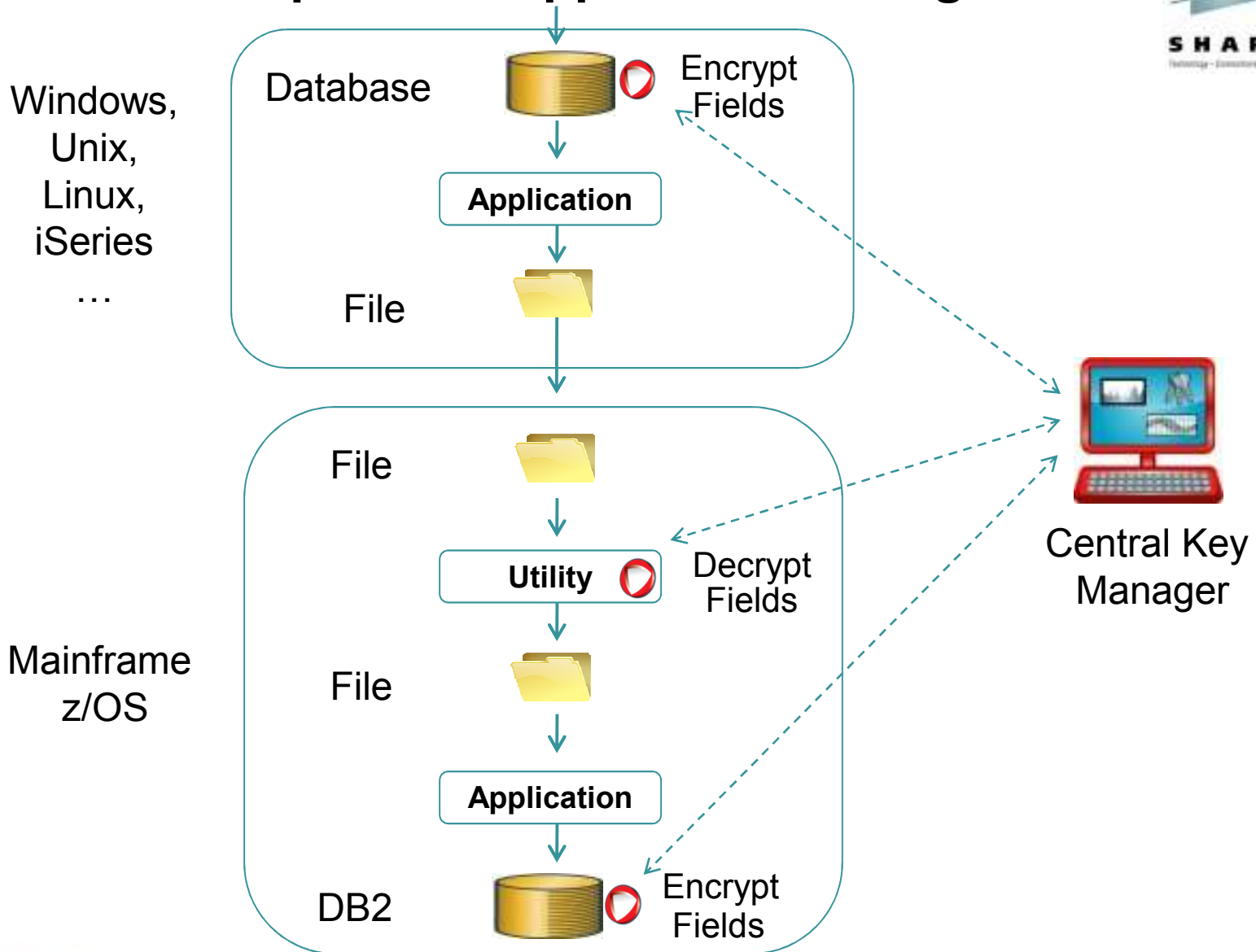
- Begin by determining the risk profile of all relevant data collected and stored
  - Data that is resalable for a profit
  - Value of the information to your organization
  - Anticipated cost of its exposure

<b>Data Field</b>	<b>Risk Level</b>
Credit Card Number	25
Social Security Number	20
CVV	20
Customer Name	12
Secret Formula	10
Employee Name	9
Employee Health Record	6
Zip Code	3

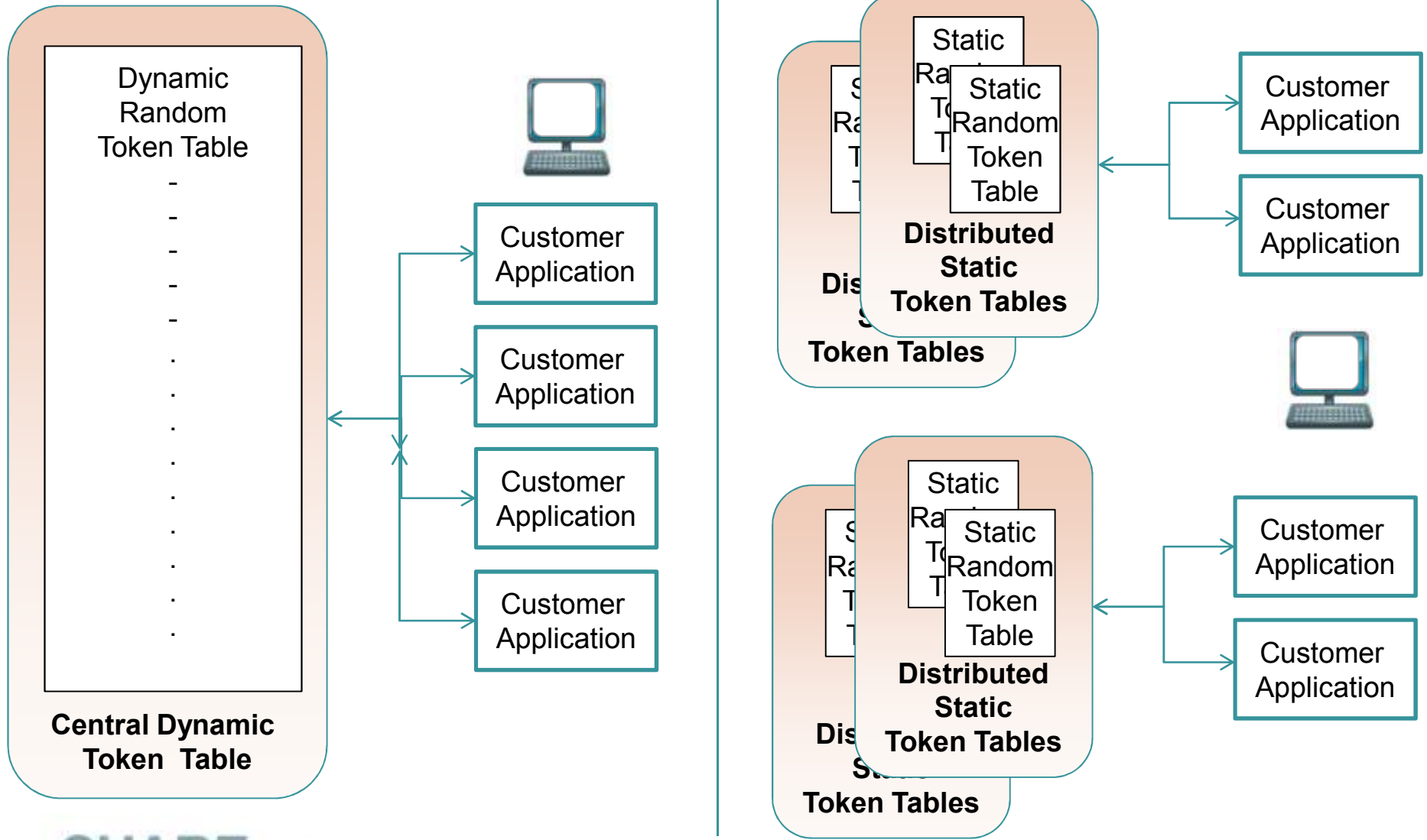
# Example - Protecting the Data Flow



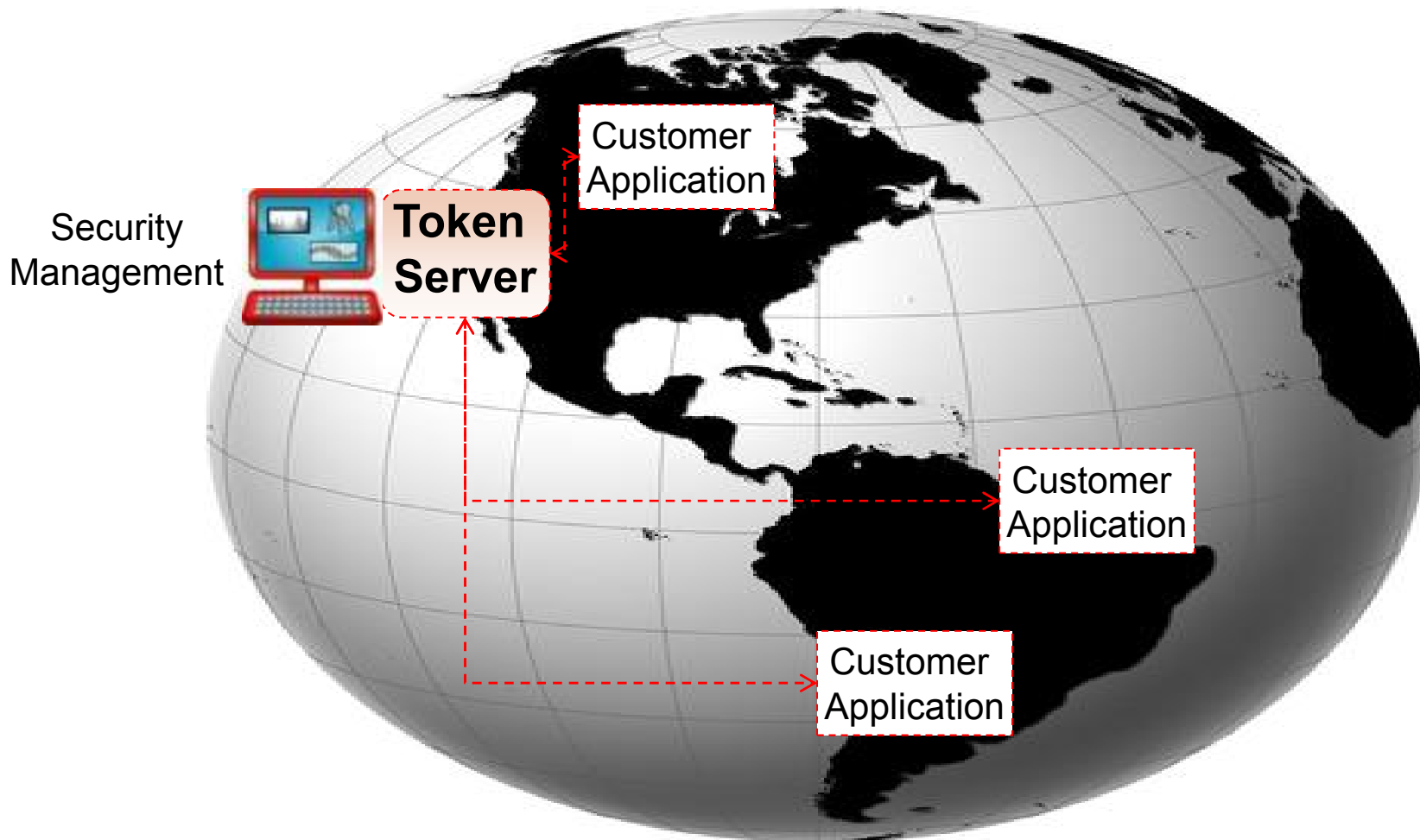
# Data Flow Example – No Application Changes



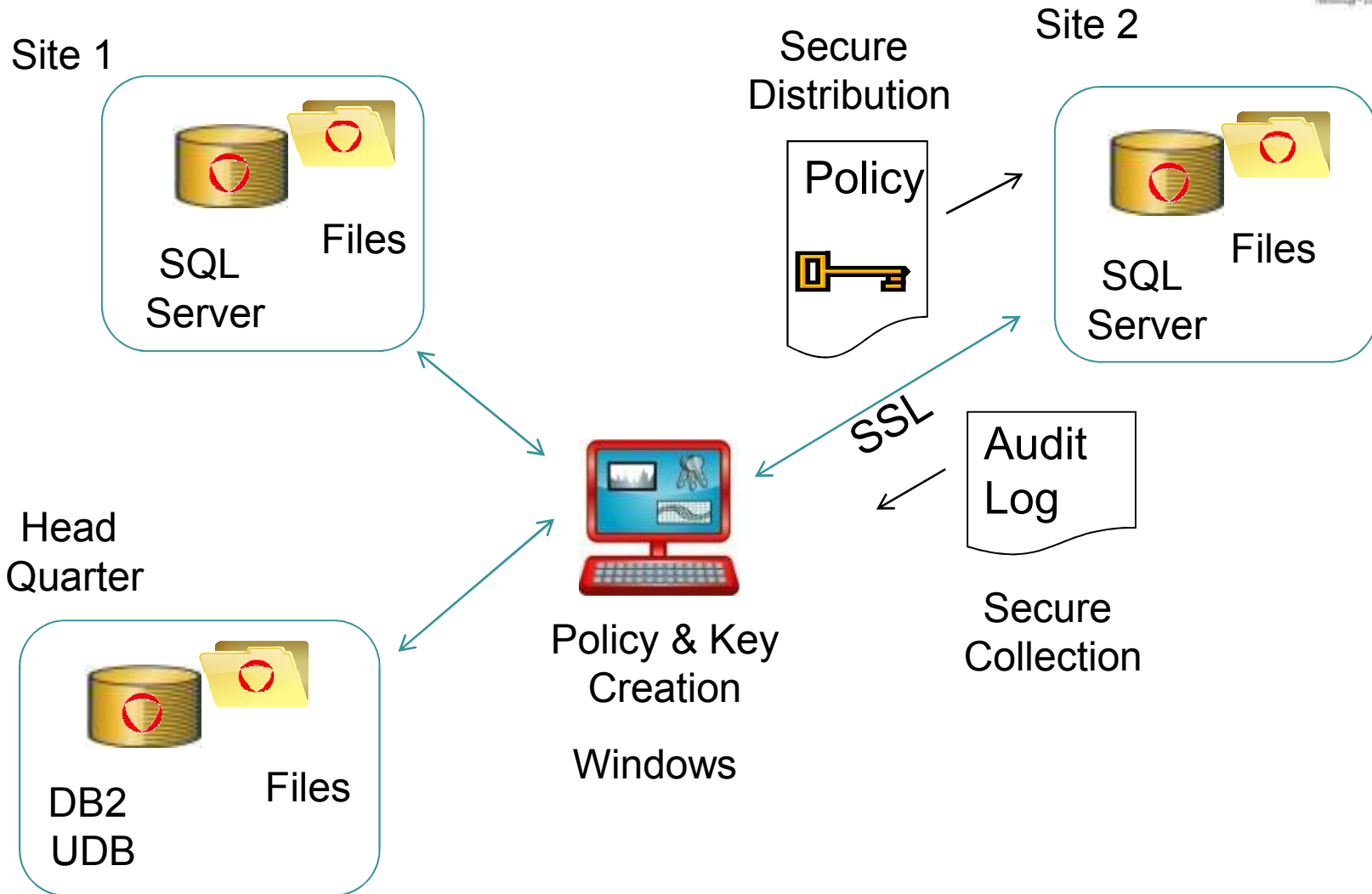
# Tokenization – Central vs. Distributed



# Old Tokenization Approach - One Central Server



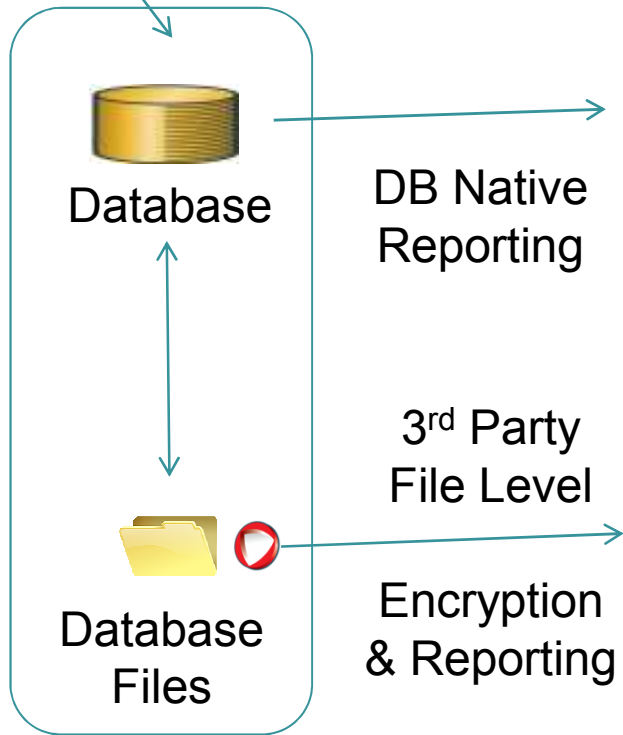
# Case Study 3 – Health Information



# HIPAA & HITECH Act – Reporting



User X  
(or DBA)



Not Compliant

User	Access	Patient	Health Record
z	Write	c	xxx



No Read Log

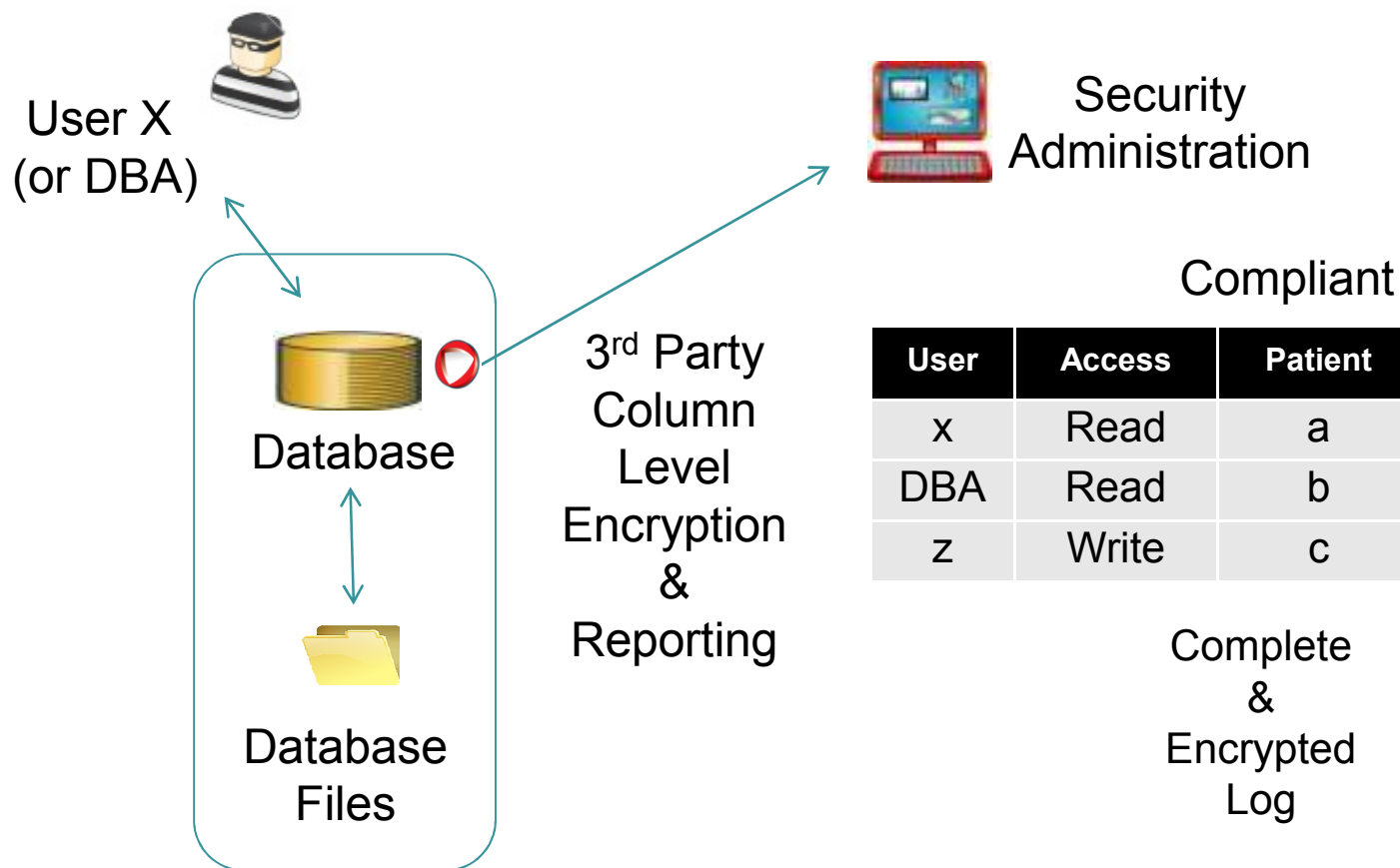
Not Compliant

User	Access	Patient	Health Data Record	Health Data File
Database Process 0001	Read	?	?	PHI002
Database Process 0001	Read	?	?	PHI002
Database Process 0001	Write	?	?	PHI002

No Information On User or Record

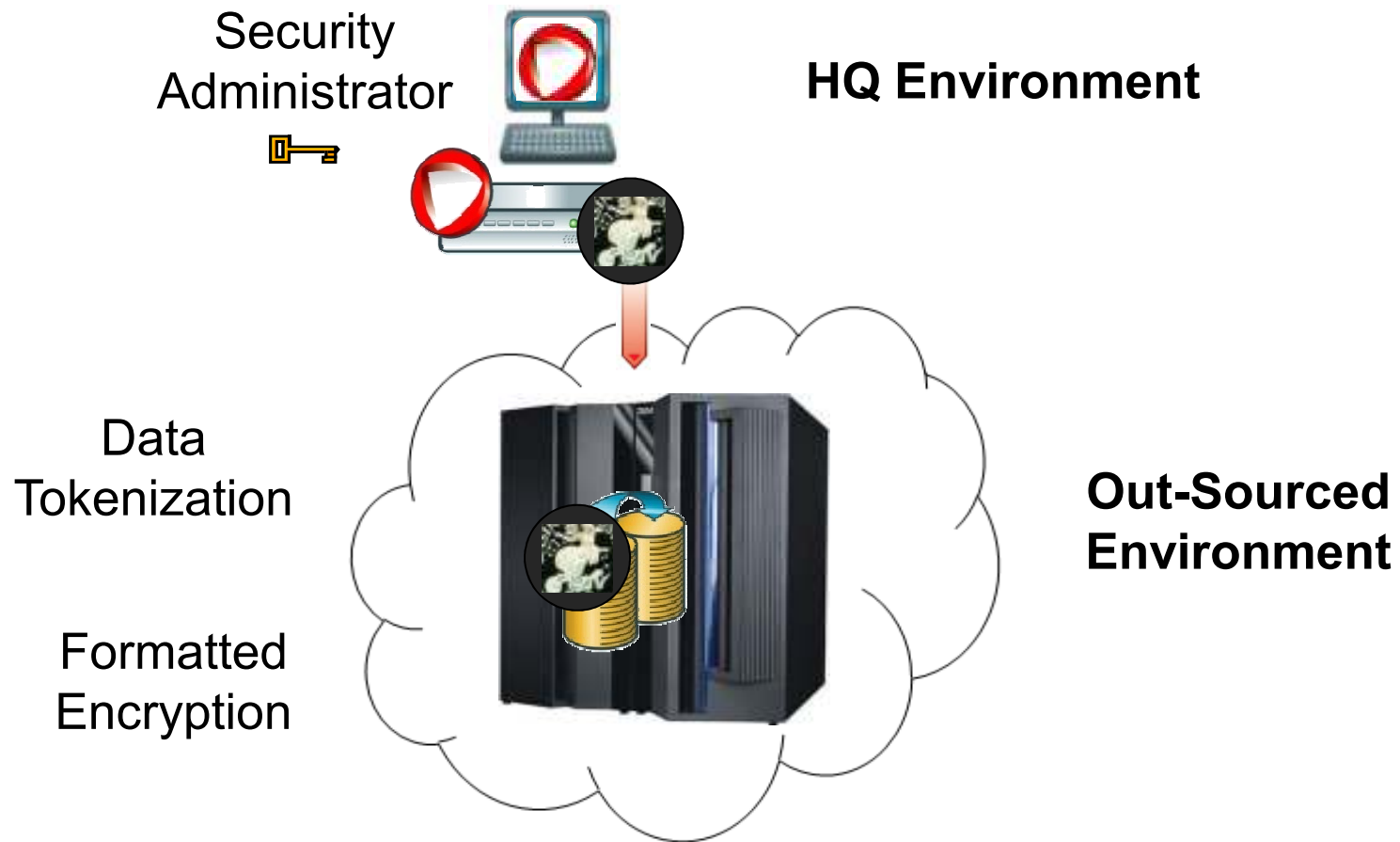
: Encryption and reporting service

# HIPAA & HITECH Act – Reporting

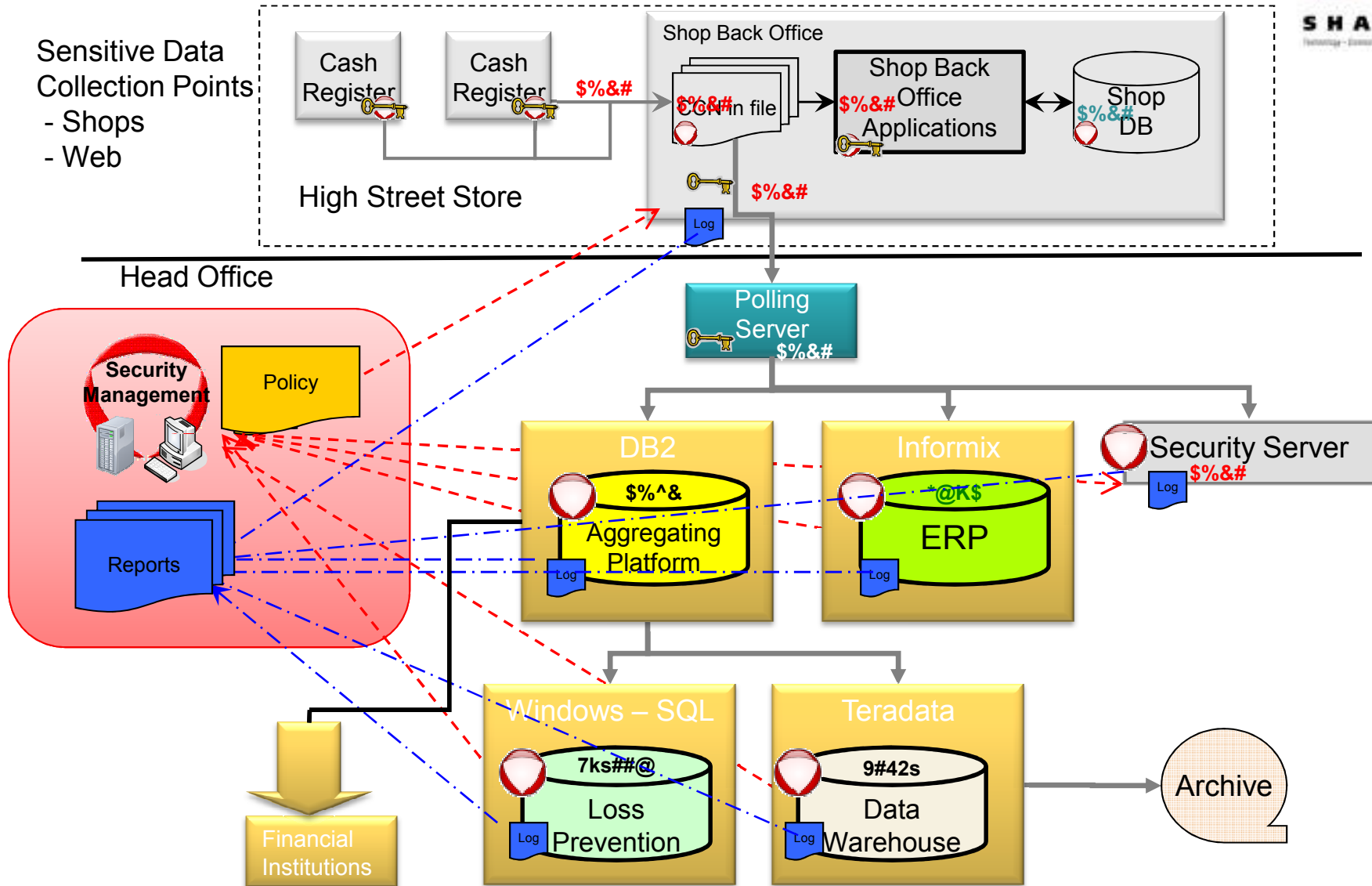


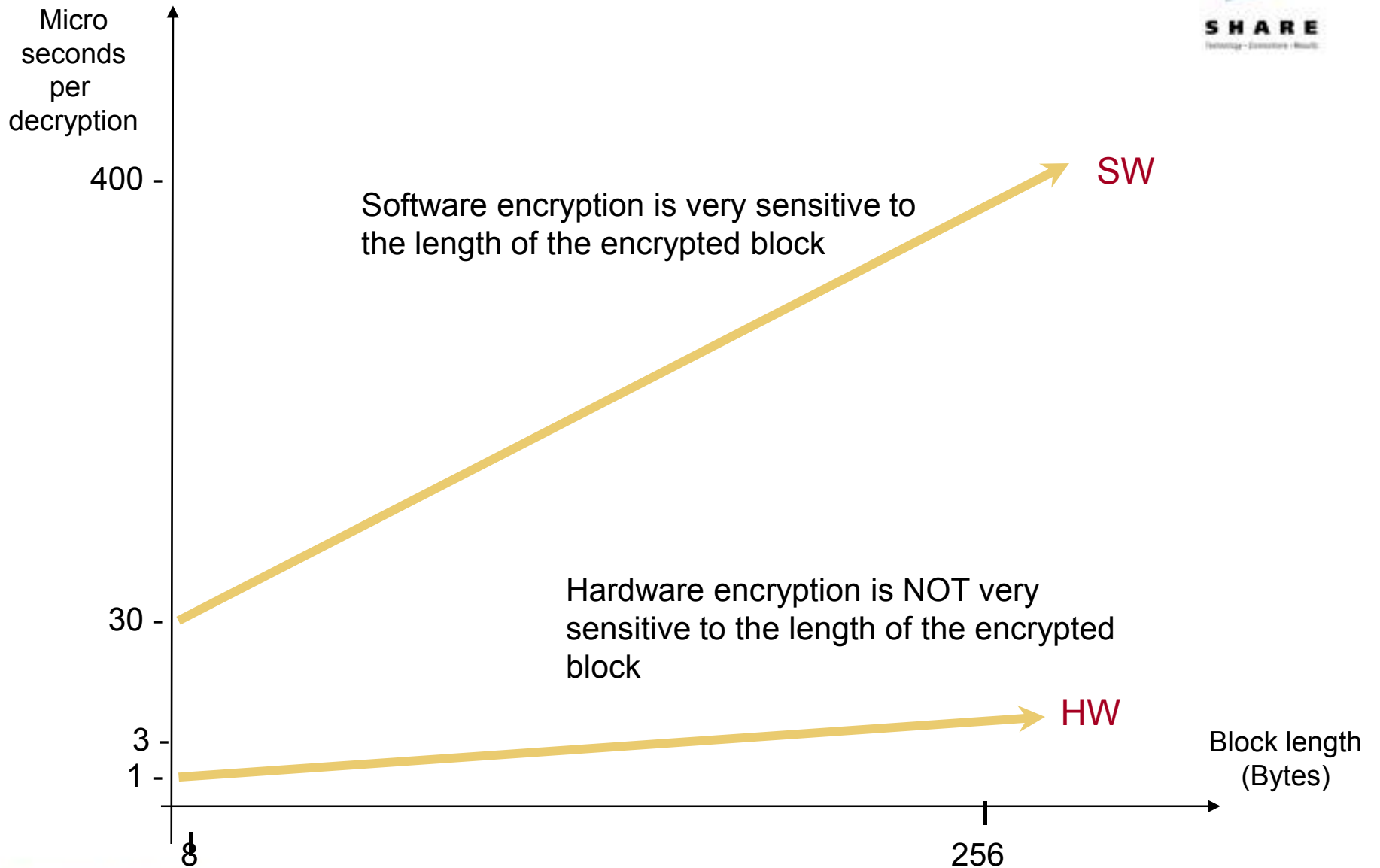


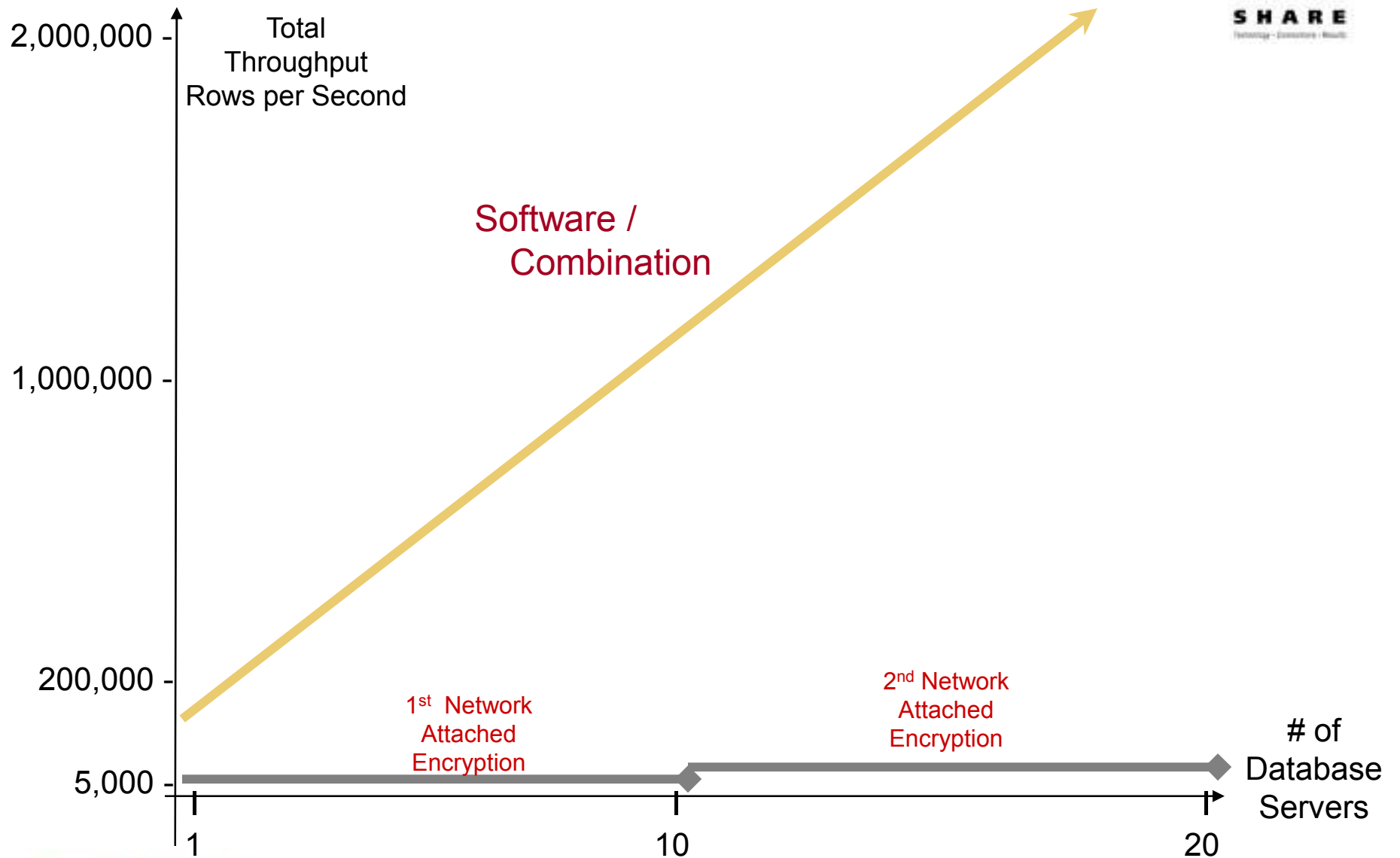
# Use Case – Data Protection in Out-sourced Environments



# A Retail Data Flow







# Software vs. Hardware Encryption (NAE)



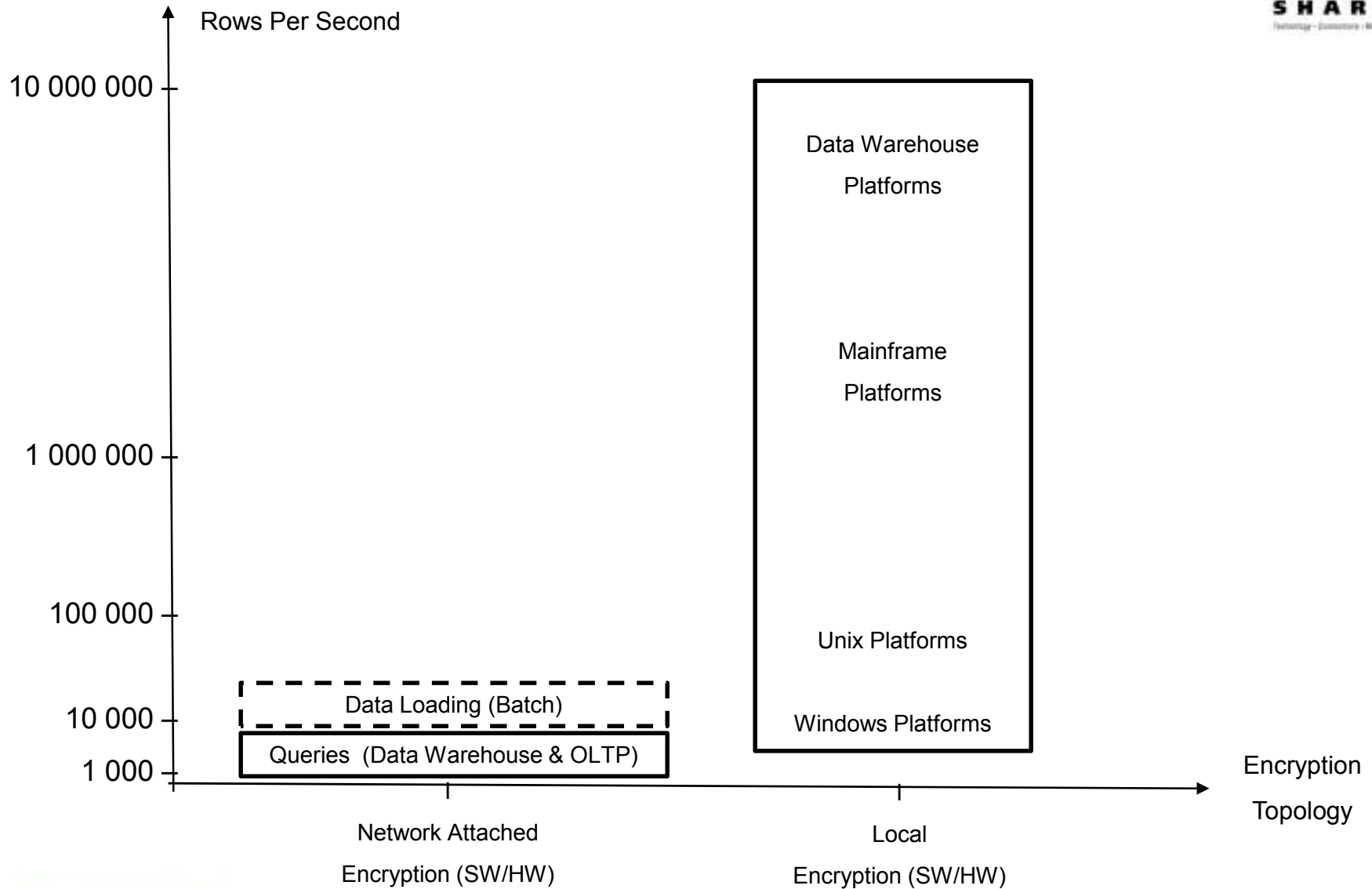
- Performance and Scalability – software
  - Leverage the processing power of platform, especially advantageous in larger systems i.e. mainframe, Teradata
  - Solutions scale as data volumes grow
  - Solutions can be rolled out to thousands of remote sites using existing technology
- Performance and Scalability - hardware
  - Network Attached Encryption (NAE) devices may be shared across protection points, but network latency can be problematic
  - NAEs have set processing power. In general, to scale you must add more boxes
  - Supporting large, ‘big-iron’ systems can prove challenging

# Software vs. Hardware Encryption (NAE)



- Total Cost of Ownership – software
  - Solutions scale as data volumes grow – no need to continually add devices
  - Green factor – as software leverages existing IT, no need for additional cooling, rack space or power
- Total Cost of Ownership - hardware
  - NAE devices need to be continually added or upgraded to keep up with ever growing data volumes
  - Adding devices for each protection point significantly increases deployment and maintenance costs
  - Reserve space at the local landfill

# Column Encryption Performance - Different Topologies



# Dataset Comparison – Breach Source



	Verizon IR	DataLossDB
Number of breaches	592	2332
Number of compromised/lost records	516,108,232	721,657,540
Time span of dataset	2004-2008	2000-2009 <sup>8</sup>

Breach Source	Verizon IR	DataLossDB	DataLossDB-MOD
External	73%	56%	79%
Internal	18%	35%	19%
Partner	38%	4%	0%

Source: 2009 Data Breach Investigations Supplemental Report, Verizon Business RISK team



# Dataset Comparison – Industries Represented



Industry	Verizon IR	DataLossDB	DataLossDB-MOD
Retail	54%	8%	9%
Food & Beverage	19%	ND <sup>30</sup>	ND
Financial Services	16%	21%	21%
Technology Services	11%	6%	7%
Manufacturing	5%	6%	6%
Business Services	3%	3%	3%
Education	3%	19%	20%
Healthcare	<1%	13%	13%
Hospitality	2%	1%	<1%
Government	1%	20%	17%
Other/Misc	3%	4%	4%

Source: 2009 Data Breach Investigations Supplemental Report, Verizon Business RISK team

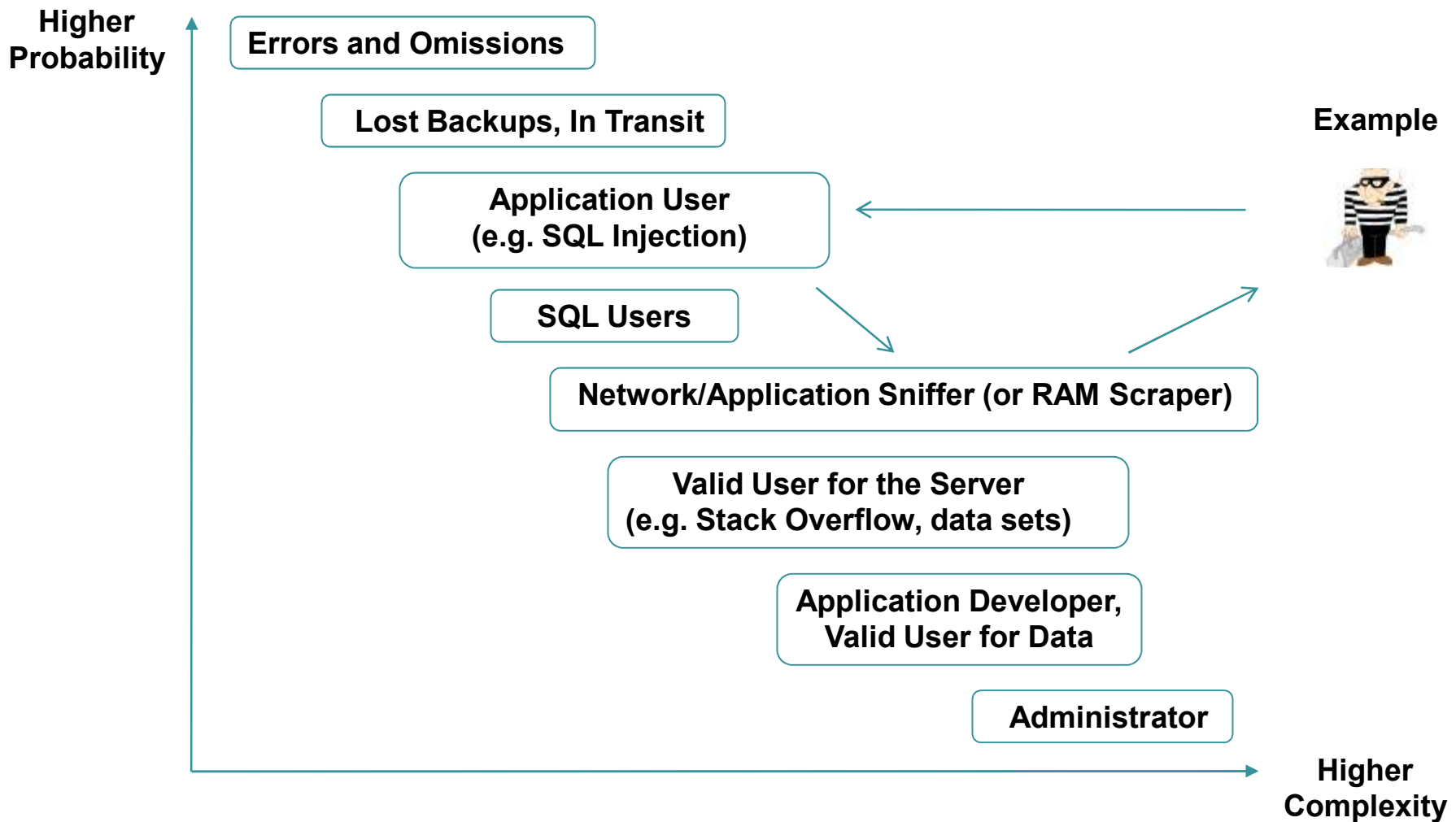
# Dataset Comparison – Data Type



Data Type	Verizon IR	DataLossDB	DataLossDB-MOD
Payment card data	84%	14%	17%
Personal Information	31%	89%	87%
Authentication credentials	17%	ND	ND
Account number	16%	11%	10%
Intellectual property	9%	ND	ND
Corporate Financial data	5%	11%	9%
Medical information	3%	9%	8%
Monetary Assets / Funds	11%	ND	ND
Other/Misc <sup>11</sup>	26%	11%	11%

Source: 2009 Data Breach Investigations Supplemental Report, Verizon Business RISK team

# Step 3: Understand Your Enemy & Probability of Attacks



# Application Impact with Different Protection Options



## Transparency

Type of Application	Strong Encryption	Formatted Encryption	Token
Can operate on the stored protected value	●	●	●
Need partial information in clear	○	●	●
Need full clear text information	●	○	○

## Security

Type of Application	Strong Encryption	Formatted Encryption	Token
Can operate on the stored protected value	●	◐	●
Need partial information in clear	◑	◐	●
Need full clear text information	◑	◑	◑

# Application Impact with Different Protection Options



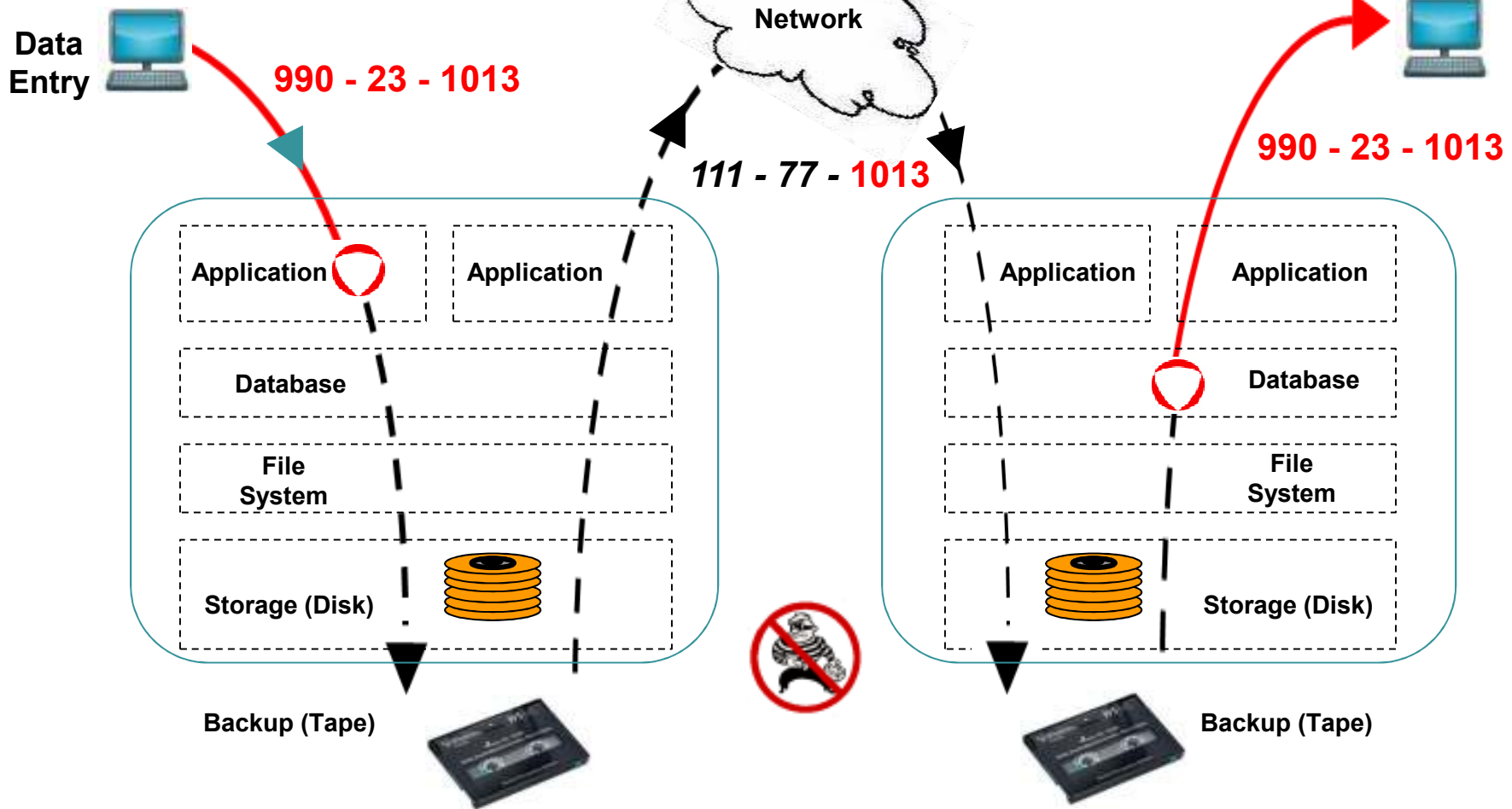
## Performance and scalability

Type of Application	Strong Encryption	Formatted Encryption	Token
Can operate on the stored protected value			
Need partial information in clear			
Need full clear text information			

## Availability

Type of Application	Strong Encryption	Formatted Encryption	Token
Can operate on the stored protected value			
Need partial information in clear			
Need full clear text information			

# Choose Your Defenses – Data Flow Protection



Mitigation at the Right System Layer

# Encryption Topologies – Mainframe Example

